

The larger goal of the governthe promised rise in official lending fell short of target and economic reforms in the debtor countries ment-industry program, officials never went as far as the creditors

Mr. Bush said the review would involve the Treasury Department and also national security officials because we have got enormous problems in our own hemisphere on Third World debt."

ment seed money will be enough to overcome reluctance by U.S. com-Other sources said the initial panies to invest in costly commer-

can-owned companies, however, have only begun research and are widely viewed as lagging badly.

In Europe's Airways

By Ferdinand Protzman International Herald Tribune West German airline Aero Lloyd

dustry. began scheduled service on domes-

Community's single, frontierless market planned for 1992, and the FRANKFURT - When the prospect of less regulation and more competition in the airline in-

The agreement was reached on Monday after Mr. Shamir agreed to give Mr. Peres's left-of-center Labor Party the chairmanship of the Finance Committee in the Knesset, or parliameot, and pledged that Labor would receive

as Likud.

broad-based coalition.

a narrow-based, Likud-led government, now face the prospect of greatly diminished influence in a

Mr. Baker presunably will be closely involved in the review as the new secretary of state. The Bush administration is obliged to submit a report on Third World debt to Congress by February. Mr. Bush will take office on Jan.

said was needed.

See DEBT, Page 15

Klosk

UN Observers For Angola

UNITED NATIONS, New York (Reuters) - Secretary-General Javier Perez de Cuéllar proposed a UN team on Monday of about 70 military observers and 20 civilians to monitor the withdrawal of Cuhan troops from Angola. Mr. Perez de Cuellar said Angola and Cuba had asked him to recommend an observer team, headed by a chief mil-itary observer who would be a brigadier general. It has not been announced which coun-

trijes are to provide observers.



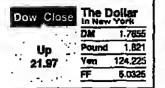
ack F. Kemp was nominatd by President-elect George Bush as secretary of housing. Page 7

General News

Yesser Arafat said he will seek UN assistance in bringing Is-rael into peace talks. Page 7.

Business/Finance

Elf-Aquitaine, the French oil company, is buying 25 percent of Enterprise Oil for 3.8 billion francs. Page 9.





Gandhi, in Beijing, Calls for Border Settlement

ing," the official said.

Prime Minister Rajiv Gandhi of India reviewing an honor on to call for a renewal of the friendship between the two guard of Chinese troops during a welcoming ceremony on countries, broken by the 1962 war, and a settlement of the Monday at the Great Hall of the People. Mr. Gandhi went border dispute between the two Asian nations.

agement had no illusions of over-night success. With unattractive takeoff times, problems getting ac-cess to airport gates and a fledgling marketing and distribution net-work. Aero Lloyd officials interthe immediate future would offer empty seats and losses.

They were also going into direct competition with Lufthansa AG. the state-owned carrier, which has a virtual monopoly on domestic routes. But like a growing number of charter, regional and small air carriers across Europe, Aero Lloyd is looking ahead to the European

fore 1992, a dogfight is almost un-avoidable. Aero Lloyd's struggle is likely to be repeated in most EC nations, and whatever the ontcome, the face of the European airline industry will be changed. Acro Lloyd is typical of new

players in the industry. It was already West Germany's fourth largest charter airline, flying 119-seat See AIR, Page 6

Labor, for its part, agreed to allow Likud to build eight new Jewish settlements in the occupied West Bank and Gaza Strip during the next year, but it won a promise that any settlements beyond those eight would require approval of the Finance Ministry, which will be under Mr. Peres's control.

10 cabinet posts, the same numb

An agreement had been expected since last week, when the U.S. secretary of state, George P. Shultz,

See ISRAEL, Page 6

In Africa, the Biggest Church

By James Brooke

New York Times Service YAMOUSSOUKRO, Ivory Coast - Rising from the red earth and green vegetation of a former coconut plantation, the Greco-Roman outlines are taking shape here of what will be the largest Christian church in the world.

An army of 1,500 artisans are working seven days a week to finish Our Lady of Peace of Yamoussoukro in time for dedication next Septem-

Hand-blown French stained glass in 4,000 different tints is to cover 2 acres (.81 hectares) of windows -- four times the amount of stained glass at Chartres Cathedral. Soon, Italian marble tiles will cover the 7.4-acre esplanade, designed to hold 300,000 people.

And by Christmas, the French builders plan to hoist the 281-metric-ton (310-short-ton) cupola, a steel and stained-glass structure topped by a gold-painted globe and cross. Once in place, the 30-foot (9.1-meter) cross will tower 489 feet. By contrast, the cross at St. Peter's Basilica in Rome rises to 452 feet. Also built to be a basilica, the Yamoussoukro

structure is 623 feet long, about 20 feet longer than St. Peter's

"We are building in three years what used to take three centuries," said Antoine Cesareo, a Frenchman who is director of public works in the Ivory Coast, a former French colony,

The pride of this modern-day cathedral builder comes at a time when several African rulers are undertaking pharaonic construction projects.

Fueling these projects in late 20th-century Afri-ca is the same kind of huge political power and wealth that in centuries past gave the Western world Versailles, Blenheim Palace and the Hermit-

In Morocco, King Hassan II is building what is billed as the largest enclosed mosque in the world. Estimated to cost \$250 million, the Great Hassan II Mosque is to be completed in time for the king's 60th birthday in July. Its minaret is to rise a tenth of mile in the sky over Casablanca.

In Gabon, President Omar Bongo recently built a \$3 billion, 403-mile (650-kilometer) railroad

See CHURCH, Page 6

A Baron's Loan to the Prado: 700 Masterpieces

By Paul Hofmann

New York Times Service LUGANO, Switzerland - After years of negotiations, the Prado in Madrid and Baron Hans Heinrich Thyssen-Bornemisza will sign an agreement Tuesday apparently insuring that 700 of the baron's most precious artworks will be lent to the museum for 10 years.

Still, the nature of the agreement is such that few people in the art world expect the international wooing of the baron to end with Spain as the repository of much of the collection.

The agreement, the baron said in an interview, entails an expensive renovation by the Prado of its annex, the Villahermosa, and allows him to remove or sell works occasionally

and even to shorten the length of the agreement. His huge collection, with its 1,400 paintings, is considered the most impressive private assemblage of visual art next to that of Queen Elizabeth II. ("But her majesty is no collec-tor," the baron said. "She is interested in horses.")

Its riches range from paintings on gold ground by 14th-century Sienese masters to masterpieces by Picasso and Kies. Also represented by important works are Piero della Francesca, Raphael, Lorenzo Lotto, Titian, Tintoretto, Dil-rer, the Holbeins, Rubens, Velázquez, El Greco and Goya.

Seated in his study at the Villa Favorita in Lugano amid modern paintings on the walls and a spindly Giacometti sculpture on a sideboard, Baron Thyssen-Bornemisza said 700 works of art would be moved to Madrid and 75 to

The works destined for Barcelona are to be displayed in Pedralbes, an old cloister that needs extensive renovation. Baron Thyssen-Bornemisza acknowledged that the agree-

The treasures range from paintings on gold ground by 14thcentury Sienese painters to masterworks by Picasso and Klee.

ment will permit him to shorten or lengthen the period for which the 775 works of art are lent to Spain and during that time to sell some of them, temporarily transfer some of them to other countries and add new acquisitions. He said several hundred works, "none of them of any great importance," would stay in the Villa Favorita, which he

regards as his principal residence. Every summer, the baron said, he plans to bring a different group of 60 to 70 great paiotings back to Lugano so the lake resort has an artistic attraction during its tourist season.

Page 2

Wooing the baron has become an international sport, with the players among the most important people in the world. "I keep a list of countries from Albania to Zululand that want my collection," the baron said, only partly in jest.

One spring day in 1987, President Richard von Weiz-säcker of West Germany called on the baron at his lakeside mansion and looked at the celebrated collection. The visit came after rumors surfaced that the baron was deciding whether to move most of his 1,400 ancient and modern paintings out of Switzerland.

The Swiss were appalled at the prospect of losing the trove, a popular tourist attraction.

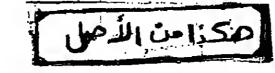
Mr. Von Weizsäcker was accompanied by Pierre Aubert, then Switzerland's head of state, and by members of the Swiss government,

"They seemed very nervous and wouldn't leave Weizsäcker and me alone for a second," the baron said. "Only

See ART, Page 6



Baron Hans Heinrich Thyssen-Bornenrisza and his wife, Carmen.



Tokyo Sees No Change on Kurils by Shevardnadze

Page 2

TOKYO - The Soviet foreign minister, Eduard A. Shevardnadze, met Monday with Japanese officials to discuss a border dispute that has disrupted their relations for four decades, but a Japanese official said later that the Soviet position had not changed.

In one sign of progress, however, an official of the Foreign Ministry in Tokyo said Japan was prepared to step up economic cooperation with Moscow.

Mr. Shevardnadze also visited the Imperial Palace, where he signed a register with wishes for the recovery of Emperor Hirohito, 87, who is seriously ill.

The Soviet foreign minister and his Japanese counterpart, Sosuke Uno, spent more than six hours in talks centering on the Soviet-held Kuril Islands, which Japan claims. The Soviets have shown no ba-

sic change in their position," the Foreign Ministry official said later.

Mr. Uno told Mr. Shevardnadze that Japan saw "great potential to further economic relations," the official said, adding that Mr. Shevardnadze agreed with this.

There have been unofficial hints that Moscow might be more willing than in the past to negotiate a compromise on the Kurils because it needs lananese investment and economic cooperation to help develop the Soviet Far East.

The ministry official quoted Mr. Uno as saying that one obstacle to economic system, in particular the Officials said that Japan would re-

inconvertibility of the ruble and the new an invitation for Mr. Gorbashortage of skilled Soviet labor. chev to visit Japan. Japanese-Soviet trade totaled

\$4.9 billion in 1987 and is expected to rise slightly this year, to \$4.98 billion. The two ministers are to meet

again Tuesday for talks on Chinese-Soviet relations, tensions on the Korean Peninsula and the situet forces in East Asia. ation in Cambodia, as well as to continue discussing the Kurils,

Foreign Ministry officials said. Soviet troops occupied the Knrils at the end of World War II, but Japan says that it settled the is- Soviet forces in the region. lands, from which the Soviets expelled 17,000 Japanese residents. In a 1956 Japanese-Soviet joint

declaration, Moscow announced its willingness to return two of the islands once a peace treaty was fused to discuss the issue when he

last visited Japan, in January 1986. Mikhail S. Gorbachev, the Soviet eader, told former Prime Minister Yasuhiro Nakasone in Moscow in July that Japan's alliance with the West was blocking the return of the islands. He said the dispute was

delaying a Japanese-Soviet rapprochement The ministry official said Mr. Shevardnadze told Mr. Uno thet they should meet more often in order to arrange a meeting between Mr. Gorbachev and Prime Minister

that the border was a major problem but that "it is now time to look Noboru Takeshita of Japan. Mr. Shevardnadze is to meet to the future." developing trade was the Soviet with Mr. Takeshita on Tuesday. "I have come to renew our old friendship," Mr. Gandhi said at a banquet in the Great Hall of the

Mr. Uno said that Japan welcorned," he said. comed Mr. Gorbachev's recent

speech at the United Nations, in which the Kremlin leader proposed a unilateral reduction of 500,000 East soldiers in Europe, but that Japan wanted a similar reduction in Sovi-

has estimated Soviet strength in the Mr. Shevardnadze replied that Soviet forces in East Asia were

there to match U.S. naval strength. But he said that he saw no problem aircraft. in making public the strength of Monday that Japan and the Soviet

"The important thing is to have a Union were planning a joint comdiscussion with all parties con- miniqué on agreements for cultural exchanges and the protection of

Moscow has never formally migratory birds. The cultural pact made public information on its mil- will permit the first student exitary strength in the Soviet Far changes between the two countries. Mr. Shevardnadze is scheduled

The International Institute for to leave Tokyo on Wednesday for Strategic Studies, based in London, the Philippines and North Korea. During his Japanese visit, about region, excluding the Chinese-Sovi- 3,000 officers have kept guard et border area, at 390,000 troops, around the Soviet Embassy in cen-845 naval vessels and 2,500 combat tral Tokyo. The police turned away

cars approaching the nearby hall Foreign Ministry officials said where the talks were being held. (AP, Reuters)

Holds Shaky Lead in Vote By Barbara Crossette

Ruling Party

New York Times Service COLOMBO, Sri Lanka - Prime Minister Ranasinghe Premadasa held a shaky early lead Tuesday in a presidential election that was marred by low voter turnout and violence at some polling stations. Sirimavo Bandaranaike of the Sri Lanka Freedom Party, a former prime minister, was running sec-

ond in the race to succeed Junins R. Jayawardene, 82, who is retiring. With 34 of 182 polling divisions

counted Tuesday morning, Mr. Premadasa, of the governing United National Party, had 50.9 percent of the vote. Mrs. Bandaranaike had 44 percent.

If neither wins more than 50 percent, votes for a third candidate in the race will be distributed according to voters' second preferences. Only 32.7 percent of the voters turned out Monday, an extremely low number for a country accustomed to 80 percent participation in elections. The highest turnouts, up to 76 percent, were in the area of the old royal capital of Kandy. The lowest turnouts, several below 10 percent, were in the south and southeast, where Sinhalese militants tried to prevent voting.

The third candidate in the race, Ossie Abeygoonasekera, represent ing a left-wing coalition, had only about 2 percent of the votes cast.

But Mr. Abeygoonasekera, who belongs to the majority Sinhalese community, was leading both other candidates in the Tamil-dominated north, where his party is regarded as the least ethnically biased. There was no Tamil candidate in the race. In an unexpected development in some southern towns, Sinhalese militants who had threatened to kill voters instead distributed leaflets and put up posters Monday urging votes for Mrs. Bandaran-

This, according to residents in the southern port of Galle, may have indicated a factional split in the radical People's Liberation Front, or could be the result of rising popular condemnation of the militants' anti-election tactics in a country with a long history of parliamentary democracy.

In areas where the militants continned to call for a boycott, having condemned the election as a france at least a dozen people were killed. during attacks on polling stations. Three polling stations were burned early Monday at Mataram, east of Galle. In Colombo, an explosion in front of one polling

booth injured a policewoman. Several voters were killed by numen in the central hill country. In the southeast, some polling stations were never opened because of terrorist threats to shoot on sight anyone voting or assisting others to

But voting at most of the country's 8,000 polling stations took what was regarded as the country's For the Record most tense and dangerous election day since independence 40 years

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In Sri Lanka Plant Spills Toxic Solvent Into Rhine

DUSSELDORF (Renters) — Hundreds of kilograms of toxic solvent leaked into the Rhine from a West German chemical plant on Monday, but drinking water was not threatened, officials said. The North Rhine-Westphalia Environment Ministry said 300 to 400

kilograms (660 to 880 pounds) of chlorine benzol and dichlormethane leaked into the river through a damaged filter at the Bayer plant in Krefeld-Urdingen,

There was no danger of serious environmental damage because the plant's filter system diluted such toxins, but officials in the Netherlands, downstream from the leak, had been alerted as a precamion, they said The Dutch Water Ministry said it was annoyed but agreed that the leak posed no immediate health risk.

Bonn Said to Pay for Copied Radar

HAMBURG (AP) - The West German government paid millions of dollars to Israel for the development of a sophisticated radar defense system copied from U.S. technology, a magazine reported Monday.

The weekly news magazine Spiegel, quoting unidentified military officials in Bonn, said West Germany paid one billion Dentsche marks : (\$570 million) to Israel for a radar defense system called Cerberns, to bo

fitted on its Tornado fighter jets. The magazine said that the official supplier was the West German electronic firm AEG AG, but that the basic components were delivered by the Israeli company Elta.

5,000 Troops Return to Vietnam

XAMAT, Vietnam (Reuters) - Thousands of Vietnamese soldiers part of Hanor's biggest withdrawal of troops since it invaded Cambodia 10 years ago, crossed into this border town Monday as crowds of Cambodians lining the dusty road east from Kampong Cham across the frontier waved flags and officials led cheers of praise.

Vietnamese officials said 5,000 troops from the 6th and 309th Divisions were involved. Some of the soldiers said they had served from one to 10 years in Cambodia, but most appeared reluctant to talk in the presence . of officers. Some brought monkeys and puppies with them. Cambodian officials said 18,000 soldiers from six army divisions would

be returning to Vietnam by river and road over the next few days. A Vietnamese Army spokesman said last week that by the end of the December, 50,000 soldiers would have left Cambodian in 1988. An additional 50,000 will be home by April 1990, the Vietnamese say.

Roh Predicts Communist Ties by '93

SEOUL (Reuters) - President Roh Tae Won predicted that South Korea would establish diplomatic relations with the Soviet Union and China before the end of his term in 1993, the national news agency

Yonhap said Monday. Mr. Roh reaffirmed that be placed top priority on talks with Kim I Sung of North Korea aimed at ending the hostility between the two

He said that China and the Soviet Union, allies of North Korea, and the United States and Japan, the South's main friends, had shown sympathy towards his proposal for a six-power conference on Korea. North Korea has so far rejected the proposal.

Burma Rulers Warn Political Parties

RANGOON (Reuters) - Burma's military rulers warned Monday that "it is no time to incite the people" and said parties must obcy strict laws for political activities that forbid them to criticize one another.

An editorial in Working People's Daily said that if politicians wanted democracy it was necessary for them "to abide by the regulations, disciplinary rules, orders, laws and declarations."

Attacks on individuals or other parties were forbidden, the government paper said. It was not clear why the warning was issued now by the litary, which has in effect held power in Burma since 1962 and only this year scrapped its one-party system. More than 160 parties have regis with the election commission under rules announced after the military takeover Sept. 18 that crushed a public uprising for democracy.

Search Is Ending in Armenia Quake

MOSCOW (NYT) - The Soviet Union's main earthquake relief. commission will be relocating its activities from the stricken area to Moscow, indicating that the search for survivors among the ruins has all but ended, and that focus has shifted to reconstruction. --

At a news conference Monday in the Armenian capitol of Verena, Nikolai I. Ryzhkov, the Soviet prime minister and head of the ruling Politburo's relief commission, said that he and most of the members of the commission would be returning to Moscow on Tuesday and would be directing the continuing work from there.

"Today we have come close to the second stage, which is of a more long-term nature," Mr. Ryzhkov said. "Its goal is to restore the area's social and economic potential." Soviet authorities are being careful not to say that they have abandoned the search for survivors. Bot if is clear from news out of the area that there is little, if any, rescue left to do.

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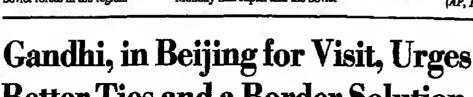
ation and tension.

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through on the border issue is un-

likely during Mr. Gandhi's visit. In his meeting with Mr. Gandhi. Mr. Li mentioned the 1962 war and said, "We hope such things will never happen again."

The two men also discussed Tibet, a sensitive issue because of the presence in India of Tibet's eniled spiritual leader, the Dalai Lama, and 100,000 Tibetan refugees.

Mr. Gandhi said that India recognized Tibet as a region of China and that his government did not permit "political forces" in India to engage in activities harmful to Chi-People given by Prime Minister Li na's internal affairs, the Chinese agency reported.

Some 200 Tibetans demonstrated in New Delhi on Monday, calling on Mr. Gandhi to urge Chinese

Diplomats based in Beijing have leaders to respect human rights in cautioned that a major break- the region. Less than 24 hours before Mr. Gandhi's arrival, more then 150

Tibetans marched close to the Great Hall of the People protesting police shootings of pro-indepen-dence demonstrators in Lhasa on Dec. 10.

Ban on Magazine Lifted In a gesture intended to improve the atmosphere for his visit to China, Mr. Gandhi lifted a 26-year-old ban on a Chinese magazine, The

New York Times reported from New Delhi.

The ban on imports of the Chi-nese magazine, Beijing Review, which reflects the view of the Chinese government, dates to December 1962, after a month of border

fighting in which China defeated Indian troops and then announced a unilateral cease-fire.

signed. But no further progress was made, and Mr. Shevardnadze re- Better Ties and a Border Solution

BELJING - Prime Minister Raity Gandhi of India, starting a fiveday visit on Monday, called for a renewal of friendship with China and a solution to the Himalayan border dispute that has soured rela-

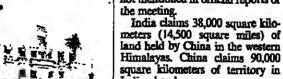
tions for nearly three decades.

Mr. Gandhi, the first Indian leader to visit China since his

grandfather, Prime Minister Jawa-

harlal Nehru, 34 years ago, said



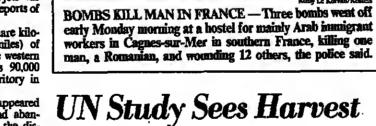


A PERFUME MUST BE A WORK OF ART

NINA RICCI

Indian hands. Mr. Gandhi's remarks appeared to confirm that India had abandoned its insistence that the dispute must be solved before relations could improve, moving closer to China's view that the border issue could be kept separate.

into its airspace by Indian jets was



For 1989 as Crucial

By Clyde Haberman New York Times Service

ROME - The United Nations Food and Agriculture Organiza-tion issued a gloomy year-end as-sessment Monday in which it said that the world stood at a "turning point between food security and supply shortages." For the first time since World

War II, global cereal production has declined for two consecutive years, forcing countries to draw deeply from reserves, an agency study said.

As a result, it said, cereal stocks are at their lowest levels since the organization as the minimum requirement for food security.

The report said cereal output increase of that magnitude, it add-

"While the world is not facing an immediate food crisis, there are reasons for concern in 1989," said

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Edouard Saouma, the agency's di-rector-general. "The outcome of

next year's harvest will be crucial." The study noted some bright spots. For example, cereal produc-tion rose by 3 percent in developing countries this year, thanks to good African barvests, including those in famine-stricken countries like Ethiopia and Sudan. But, the agency

said, production continued to lag behind population growth in most Third World countries.

The agency estimated that the total production of wheat, rice and

coarse grains this year would total slightly more than 1.73 billion tons, early 1970s and, more significantly, a decline of nearly 4 percent from are below the threshold set by the 1987, which itself was a poor harvest year.

Reserves were expected to total 275 million tons for 1988, a drop of next year would have to grow by 30 percent from 1987, representing 225 million tons (2025 million the sharpest decline on record. Ac-metric tons), or 13 percent, to meet daily needs and rebuild reserves. stocks are equivalent to 16 percent There has never been a one-year of anticipated global cereal con-30 percent from 1987, representing sumption next year. It considers 17

percent as the minimum level "nec-essary for the maintenance of world food security."

4 Servants Kidnapped From Bhutto's Farm

Reuters KARACHI, Pakistan - Bandits demanding a general annesty or a ransom kidnapped four servants from a farm in southern Pakistan owned by Prime Minister Benazir Bhutto, officials said Monday. Five masked men abducted the

servants on Saturday, the police said. Two of the servants were later released with a message to Miss Bhatto demanding the amnesty or 1 million rupees (about \$55,000).

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In some towns along the western and southern coasts, where the People's Liberation Front and the Patriotic People's Movement have been engaged in months of intimidation and assassination, there was little sign of life on Election Day. Every village seemed to have fresh graves, while the people there had boarded up their homes and shops and disappeared from sight.

In Beruwala, about 30 miles north of Galle, troops had brought in local people to clear the block ades of coconnt pains and felled electrical and telephone poles along the road. A soldier had been killed earlier in the morning when he attempted to do the job himself.

Austrian Jews Upset by Article On Rosenthal

Reuters VIENNA - Austrian Jewish officials reacted angrily Monday to an article in their country's most widely read newspaper. Neue Kro-nen-Zeitungin, that had made an anti-Semitic play on the name of a New York Times columnist, A.M. Rosenthal.

Richard Nimmerrichter, a popular columnist who often inverghs against critics of President Kurt Waldheim, attacked Mr. Rosenthal for critical remarks about Vienna that were written after Mr. Rosenthal attended a conference promoting Jewish-Christian dialogue.

Mr. Nimmerrichter, who writes under the pen name "Stabed," re-ferred to Mr. Rosenthal as Rosenbaum on second reference and as Rosenberg on third reference. Mr. Rosenthal, the former executive editor of The New York Times, now writes a regular column that appears in the International Herald Tribune

The Neue-Kronen Zeitung has tried for some time to use anti-Semitism to win popularity. Once

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A bound exploded in Honduras outside the headquarters of the U.S.A. Peace Corps on Monday, cansing heavy damage but no injuries, the U.S. Embassy and the local police said in Tegucicgalpa. (Resers)

Three French newspapers owned by Robert Hersant failed to appear Monday after a strike by members of the Communist print workers union. The workers stopped publication of Le Figaro, France-Soir and the racing paper Paris-Turf. (Remers)

Prime Minister Andreas Papandreon of Greece, fighting off criticism of his handling of a financial scandal involving the former Bank of Crete chairman, has won what he called a vote of confidence in Parliament and has vowed to remain in office until general elections in June. (AP)

TRAVEL UPDATE

Struck Paris Métro Line Is to Reopen

PARIS (AFP) - Some Paris Métro workers voted on Monday to end the strike that has severely hampered the French capital's commuter service by closing four of the subway lines, the Paris transport authority

It said the No. 2 Nation-Dauphine line, which has been closed since Dec. 12, would reopen with 50-percent service starting Thursday. But workers on the three other closed lines — No. 1 Vincennes-Neuilly,

No. 4 Porte de Clignancourt-Porte d'Orleans, and No. 11 Chatelet-Mairie des Lilas - had voted to continue their strike in support of a demand for a raise.

The A-320 Airbus was certified for service in the United States on Thursday, a U.S. official said Monday. An Airbus spokesman said that none were actually in service but that "we have several customers." Northwest Airlines, which has 100 on order, will get its first deliveries in June. Pan Am, with 16 planes ordered, will get them in July. (IHT) Italy will lower the autostrada speed limit on weekdays to 110 kph (70 mph) from Tuesday until Jan. 8 to try to reduce accidents doring the holidays, the Public Works Ministry said Monday. (Reuters)

French Maker Hits Bottom In Skimpy Bikini Market

International Herald Tribune

PARIS - France lost another of its postwar icons on Monday with the news that the company that introduced the bikini swim suit

in 1946 had gone bust — economically, that is. First, it was the 2CV car, which Cirroen removed from French production in February. Then, it was the Solex: The Japanese owned manufacturers announced in September they would produce no

on Saturday after two lean years.

Louis Reard, an antomobile engineer who founded the company 60 years ago, named his creation after the South Pacific stoll where the first peacetime nuclear test had just taken place. Mr. Reard, who died four years ago, engaged in countless court battles to protect the trademark and the two-piece design, which came in a little square box.

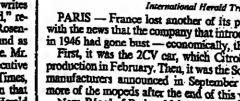
The bikini caused a sensation after Mr. Reard introduced it at the Molitor swimming pool in Paris. Brigitte Bardot modeled it. Paris Match splashed it throughout the magazine, But few women at first dared wear it.

In 1964, Mr. Reard introduced the monokini, which left off the top half, but by then the world was growing harder to shock. Now, amid fears that too much exposure to the sun can cause skin cancer, a cover-up is taking place. Both the bikini and the nonokini are giving way to slinky one-piece suits that reveal shape rather than skin.









more of the mopeds after the end of this year.

Now, Reard of Paris, which made a virtue of postwar ansterity by introducing the world's scantiest swimsuit, says it will close for good

the barned the And the reterpreted Adres the country." A clause in Calculor gives ian net to remstate





Paul Grosz, a spokesman for the Austrian Jewish community, said:

again it is attempting to use propa-ganda against the Jews."

OPINION

Of the Exclusive: Secret Leaker Bears & Exposed by Leaky Pundit By Jim Hough

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What's

West Press

 Parts
 Provide and water on leaking in his administration die in the way the media water on leaking in his administration die water on his appointere.
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Sustained widesnet: MARLIN Fitzwater, whom George

arban life South at job as chief White House spokesman, can

tel steady erosonality serve the public by doing all he can to

a than immediate at ensure that his new boss meets the press

main of Souths fam much more often than Mr. Reagan did. A

Ministers Mind far, fully and frequently with the news media,

and through them with the people. So far

whether leftist more the evidence suggests that Mr. Bush has

it essentially carear made such a commitment. If so, and if it

rounes and sil key remains, be could become the great com-

minimities basis municator that, except while reading

- The Hartford Courant.

But the suits as commitment [is needed] to communicate

shue — Spain's function is study prior information. Some picks were obvious. Jim Baker was Mr. Bush's alter ego, Jim Baker was before, he led President Reagan to Jim Baker was the financial adviser

& Rock Fais and s can never be fully CECENTIAL TON THE The few remains . Nick Brady was the financial adviser means in Western be and buddy already in place, and John acandoned ther day. Tower and Brent Scoweroft were Busb al nation power fathe dealed makeacandoned thereby, high growth missing bigh growth missing But other picks left suspicious Mines and semistions. blown As a total and grown mits new and big was more But other nicks left suspicious foot-the conomic relined: prints: Somebody had to tip the word on the to the minster Boyden Gray as White House legal Common political ed minera betaem the joind the way Boyden Gray as white avernor Suni was forced dut of Trading "partner" the counsel, and what about overtain. en a la re maren and of malest log-And the teak-ocal goes on. At the Baker State Department, the Astronaute carlie e-Tade balances and one which there is The Spanish suite A Greater Communicator was measured

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The La cution

German's Social le Artiertaa's Demonst: TTTS for what is here Mr. Rocard and Hele ina lon Andelprie 100 no Postation

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ment cannot be criticized because few journalists want to limit access, I can, because I have my own leaker.) Because my Busb source has been so prescient (in contrast to my own 1988

predictions), I asked for an assessment of the choices so far. No-surprises is good and bad, says the leaker. No way that cocky young Fuller would be staff chief; Mr. Bush by his nature had to pick a beavyweight, and Mr. Sununu impressed in New Hamp-shire when it counted. The kid will cut

the sulks and take a job soon. But what you gain in stability you lose in originality. Where are the inspired strangers, the unknown Shultzes and Movnihans who spark a cabinet and White House? No top women, no hlack blacks, no Jews (a kinder, gentile nation, as the quip goes); nobody who looks like fun. And now (in the Bush era, all sentences are to begin with "and") for the

revelation of my secret source. The leaker, Mr. President-elect, is my left thumb. I suck on it, stare at the wall, put myself in your shoes, bounce the ideas sucked out of my thumb off a few detail-savants, read the papers, listen up at dinner parties, calibrate the horror all this stimulates among your aides, and springo! - a massive leak, and it's hell to pay for weeks around the Oval Office.

The New York Times.



LETTERS TO THE EDITOR

ing to the conference table to get their

former enemies to sign on the dotted line.

The Swedish foreign minister, Sten An-

dersson, and his colleagues Anders Bjurner and Mathias Mossberg should be

applauded for their magnificent contri-

PLO and the U.S. State Department.

ition in acting as interface between the

We have yet to hear a clear statement

from U.S. leaders recognizing the Pales-tinians as a people and confirming their

right to a state of their own. It is time for

the United States to offer the clarity it

demanded of Yasser Arafat.

J. ERNST SIEGENTHALER.

Coppet, Switzerland.

ELIZABETH KANE.

Oxford, England.

JOHN V. WHITBECK.

Paris.

Israelis Ought to Celebrate

In response to the report "Shamir Denounces Acceptance of PLO as U.S. Blunder " (Dec. 10):

The events of the last week - including the PLO's recognition of Israel's right to exist and the first authorized and substantive contacts between the United States and the PLO in 13 years - should be viewed by Israel with joy rather than concern that borders on anguish.

Israel has just won, after 40 years of struggle, its War of Independence. The borders Israel established in 1948, and the permanent and peaceful existence of a Jewish state within them, have now been formally and solemnly accepted by the Arabs who matter most, and are not scriously contested by any others. Israelis

Put Crocker on the List for the Nobel Peace Prize

As the United Nations prepares to endorse on Thursday the agreement providing for Namihian independence and phased Cuban withdrawal from Angola, history will record the names of two Americans who played decisive but opposite roles in this costly regional conflict. Since the independence of Angola, have had occasion to actively oppose the consequences of the actions of one of these men and closely cooperate with the other. The two nien are Henry Kissinger, who invited Cuban troops by plotting and arranging financing for the invasion of Angola hy South African

not only secured Cuban withdrawal but

also ensured that Angola will face no

more invasions by South African troops. While this could not have been achieved without the full support of the new Soviet Union of Mikhail Gorbachev, the New York Times editorial "But Apartheid Cootinues" (IHT, Dec. 16) is certainly to the point when it says that Mr. Crocker deserves to take a bow in New York. Beyond that, however, almost all African states and many European ones, Scandinavian in particular, think that Mr. Crocker deserves to be nominated for the 1989 Nobel Peace Prize. PEDRO ANTONIO. Geneva. forces, and Chester Crocker, who has

The writer was a personal adviser to the late President Agostinho Neto of Angola.

About Depression and Primo Levi

R OXBURY, Connecticut - Why did the eminent Italian writer Primo Levi die in the shocking way he did?

In the depths of a clinical depression, Mr. Levi, an Auschwitz survivor wbo had written eloquently of his ordeal under the Nazis, jumped down a stairwell in Turin in 1987.

The question appeared to haunt a recent symposium held at New York University and dedicated to Mr. Levi and his work, according to a news article. Some participants reacted with simple incredulity.

Alfred Kazin, a distinguished literary critic, was quoted as saying: "It is difficult for me to credit a will to blackness and self-destruction in a writer so

happy and full of new projects." A friend, rejecting the idea that the writer had planned to kill himself, saw the death as the result of a "sudden uncontrollable impulse" --- as if ratioual deliberation might have somehow colored the act with wrongdoing. In this and other statements, there was at least a tinge of disapproval, an unspo-ken feeling that through some puzzling

Sudan: Not a Racial War

tragedy in Sudan. However, his choice

"black Southerners" - inadvertently

contributes to a common misconception

that the war is a racial one. It is not; it is

The "Arabs" of Southern Kordofan,

group who have been armed by the Su-

danese government to kill their tradi-tional Dinka enemies, are even more physically similar to the Dinka. Non-

Moslem Bantu of Equatoria Province

also have little love lost for the Dinka.

As usual, the large majority - Dinka,

Baggara, Nuer, Bantu, etc. - are

caught in the middle, trying, and too

often failing, to survive.

cultural and ethnic.

words -- "Moslem militants" vs.

EDDY ARIDA

London.

By William Styron

failure of moral strength Mr. Levi had failed his staunchest admirers, Apparently not expressed at the symposium, although quoted in the article, was the harsbest example of such a viewpoint: a suggestion in The New Yorker

MEANWHILE

that "the efficacy of all his words had somehow been canceled by his death." That idea leaves the implication that the force and fervor of a writer's work is rendered invalid if, instead of expiring of natural causes, he takes his life.

What remains most deeply troubling about the account is the apparent inability of the symposium participants to come to terms with a reality that seems glaringly obvious. It is that Mr. Levi's death could not be dissociated from the major depression with which he was afflicted, and that indeed his suicide proceeded directly from that illness. To those of us who have suffered

severe depression - myself included this general unawareness of bow relentlessly the disease can generate an urge to self-destruction seems widespread; the problem badly needs illumination. Suicide remains a tragic and dreadful Why not let Sweden act as the conciliaact, but its prevention will continue to tor between Israel and the Arabs? Peace be hindered, and the age-old stigma in the Middle East is the asoiration of all. against it will remain, unless we can begin to understand that the vast majority of those who do away with themselves, or who attempt to do so, do not do it because of any frailty, and rarely out of impulse, but because they are m Jonathan Power's "For the Starving the grip of an illness that causes almost Sudanese, Tears Aren't Enough" (Opin-ion, Nov. 28) correctly and humanely unimaginable pain. It is important to try to grasp the nature of this pain. calls attention to the ghastly human

In the winter of 1985-86, 1 committed myself to a mental hospital because the pain of the depression from which I had suffered for more than five months had become intolerable. I never attempted suicide, but the possibility had become more real and the desire more greedy as each wintry day passed and the illness became more smotheringly intense.

like the heavily armed Baggara who have killed many of the Dinka (the largest What had begun that summer as an off-and-on malaise and a vague, spooky non-Moslem ethnic group and principal support of the Sudan People's Liberarestlessness had gained gradual momention Army), are Arabic-speaking, Mostum until my nights were without sleep lem black Africans. Few Westerners and my days were pervaded by a gray without knowledge of Sudan could tell a drizzle of unrelenting borror. This hor-Baggara from a Dinka by their faces. Many of the student militants in Kharror is virtually indescribable, since it. bears no relation to normal experience. toum come from Darfur Province in the In depression, a kind of biochemical West; they are black people. The Nuer, meltdown, it is the brain as well as the a non-Arabic speaking, non-Moslem

mind that becomes ill - as ill as any other besieged organ. The sick brain plays evil tricks on its inhabiting spirit. Slowly overwhelmed by the struggle, the intellect blurs into suppidity. All capaci-ty for pleasure disappears, and despair maintains a merciless daily drumming. The smallest commonplace of domestic life, so amiable to the healthy mind, lacerates like a blade. Thus, mysteriously, in ways difficult to

accept by those who have never suffered ALAN RICHARDS. Dhaka, Bangladesh. it, depression comes to resemble physical

anguish. Such anguish can become every bit as excruciating as the pain of a fracnired limb, migraine or heart attack. Most physical distress yields to some analgesic. Not so depression. Psycho-

Page 5

therapy is of little use to the profoundly depressed, and anti-depressants are, to put it generously, unreliable. Even the soothing balm of sleep usually disappears. And so, because there is no respite at all, it is entirely natural that the victim begins to think ceaselessly of oblivion.

In the popular mind, suicide is the work of a coward, or sometimes, paradoxically, a deed of great courage, but it is neither, the torment that precipitates the act makes it often one of blind necessity. The origins of depression remain

puzzle, despite significant advances in research. Many factors seem to be involved. Aside from the basic chemica disturbance in the brain and behavioral and genetic influences, psychological reasons must be added to the equation. Mr. Levi may have been bedeviled by buried conflicts unrelated to Auschwitz. Or, indeed, his ordeal at Auschwitz

may have imposed on his soul an insupportable burden; other writers wounded by the Holocaust (Paul Celan and Tadeusz Borowski come to mind) decided upoo suicide as a way out of the blackness of memory. But the overwhelming majority of camp survivors have chosen to live, and what is of ultimate importance to the victim of depression is not the cause but the treatment and the cure.

What is saddening about Primo Le-vi's death is the suspicion that his way of dying was not inevitable and that with proper care he might have heen rescued from the abyss.

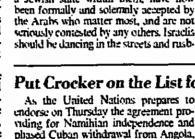
Depression's saving grace (perhaps its only one) is that the illness seems to be self-limiting: Time is the real healer. and with or without treatment the sufferer usually gets well.

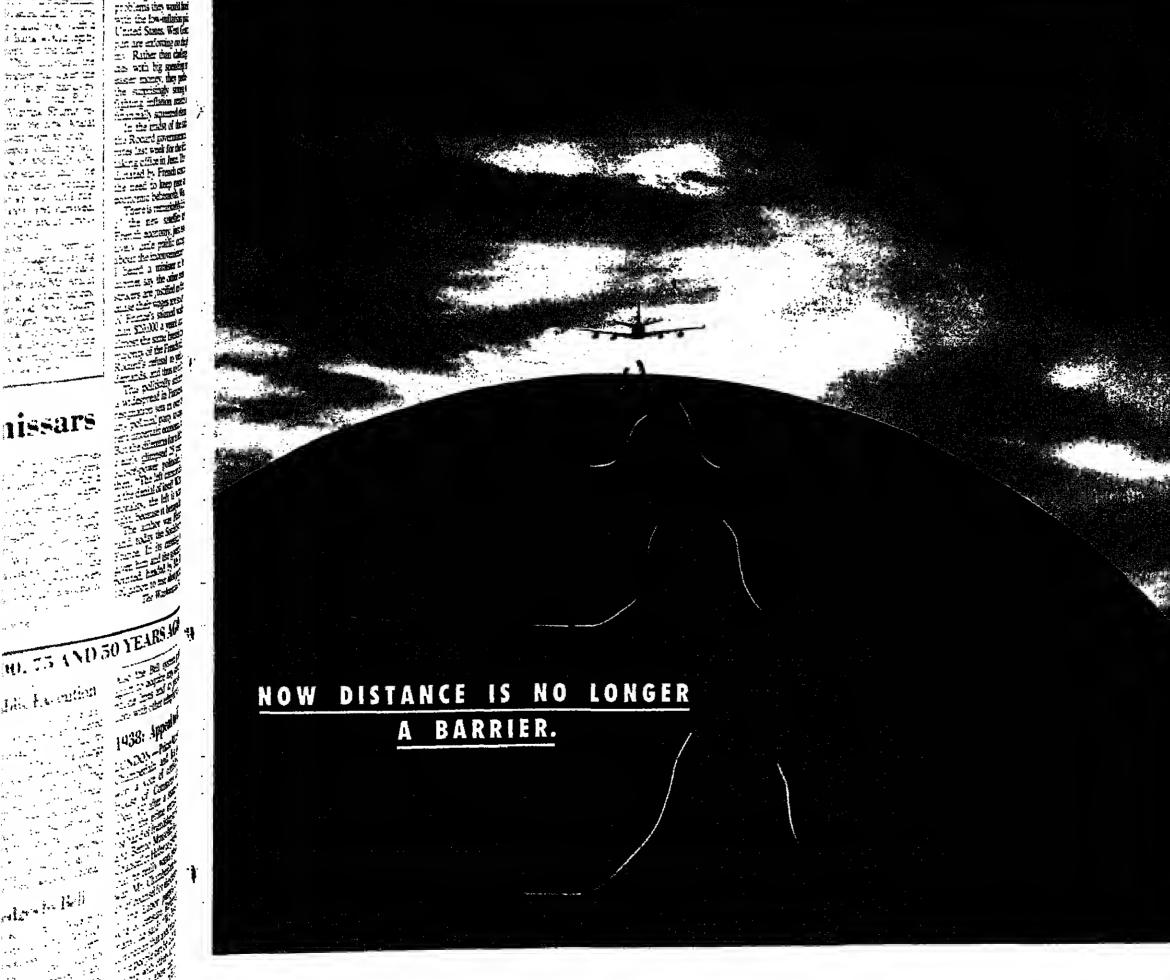
Even so, presumptuous as it may be to speculate from such a distance, 1 find it difficult not to believe that if Mr. Levi had been under capable hospital attention, sequestered from the unbearable daily world in a setting where he would have been safe from his selfdestructive urge, and where time would have permitted the storm raging in his hrain to calm itself and die away, be

would be among us now. But, in any event, one thing appears certain: He succumbed to a disease that proved to he malignant, and not a shred of moral blame should be attached to the manner of his passing.

Mr. Styron is author of "Sophie's Choice," among other navels. He contribut-ed this comment to The New York Times.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.





A long havl, with the inevitable refuelling stop en route. The barriers of distance stood



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SINGAPORE AIRLINES

Gorbachev Line Finally Reaches Prague

By Jackson Diehl Washington Post Service

PRAGUE - Long lines stretch out the doors of shops all over Prague these days as consumers line up for scarce supplies of toothpaste, toilet paper, soap powder and other basic goods. Newspapers, too, sell out fast: the state press has offered startling news of Soviet troop withdrawals, changes in the Politburo and legal opposi-tion demonstrations, all in the course of a few days this month.

Such developments were never supposed to happen under the orthodox Communist government that controls Czechoslovakia. Since Soviet troops suppressed the 1968 "Prague spring" movement, the country's hard-line leadership has country drawn into Mr. Gorba-

near-absolute political calm. Milos Jakes, the tough appara-

tchik who last year became party leader, has spent most of his administration seeking to delay the restructuring of the economy pursued by Mikhail S. Gorbachev, the Soviet leader, and trying to stifle any version of glasnost, or open-ness, particularly in the form of opposition activity. Yet his tactics have failed to pre-

vent Mr. Gorbachev's dynamism from raising expectations among the long-passive public and have been unable to stave off the economic crisis that has affected every other nation in the East bloc. Czechoslovakia has emerged as a

offered its citizens relative material chev's drive for change despite it- and they recently eased what had abundance in tacit exchange for self, its once unchallenged elite been a crackdown on dissenters. At buffeted by pressures from East the same time, a once-tiny opposiand West as well as from below. tion movement has mushroomed, "The old leaders are doing every- and new independent political

thing they can to prevent any inter- groups have been founded nal change in Czechoslovakia, but These developments suggest that this development has its own log- what has appeared to be a stoot ic," said Jiri Dienstbier, a prominent dissident and journalist. Mr. Gorbachev and his policies, They can't control the development of Soviet foreign policy or the changes that are happening in all of the other countries."

The movement in Czechoslovakia has been small compared with its counterparts in Hungary and Poland. The authorities in Prague have, nonetheless, moved to put into effect a program of economic restructuring similar to Mr. Gorbachev's plan for the Soviet Union,

bloc of East European resistance to stretching from East Germany and Crechoslovakia to Bulgaria and Romania, may be weakening. "I'm not sure that this anti-reform bloc doesn't contain the seeds of its own downfall," a senior

Western diplomat in Prague said. "The resistance was always more real on the surface than it is underoeath, in the lower levels of the elites where people have to think about their futures," he said. "At the end of the day, these people have no place else to go than with

AIR: A Dogfight Is Brewing in Europe Before 1992

scheduled routes between Munich, Frankfurt, Hamburg and Düsseldorf at prices 10 to 15 percent lower than those of Lufthansa. There is a battle shaping up,"

said David Kyd, a spokesman for the International Airline Transportation Association in Geneva. "It's clear that after 1992, everyone will want a slice of the European airline market

"The alternative is oblivion," he added. "So charter, regional and ansa make money even when a passmall airlines are jumping in now before the rules of the game are changed. It's grab whatever you can get.

National flag carriers such as Air have long-standing relationships France, Alitalia and Lufthansa have unrivaled clout that can be used on any would-be usurpers, like Aero Lloyd. While that influence may be diminished after 1992, it will not disappear.

To compete head-to-head against national airlines like Air France or Lufthansa is not realistic." said Michael Ambrose, the director-general of the European Regional Airline Organization, "nnless you yourself are big enough, like Air Europe, to match any pricing policy they respood with."

GALIGNANI

BOOKSELLER

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FINE ARTS AND FRENCH BOOKS

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(Continued from page 1) Air Europe, owned by Interna-DC-9s and 137 seat MD-83s on tional Leisure Group PLC of Brit-load factor of about 9 percent. ain, is based at London's Gatwick Bogomir Gradisnik, who owns Airport and already offers sched-49 percent of Acro Lloyd, said in a uled service to Paris, Brussels and recent interview that the flights Zurich at fares 17 percent below would be profitable with an averthose of the national airlines. age of 30 passengers, a level he

"The big airlines dominate marhopes will be reached in January. keting and distribution," Mr. Am-While the airline has already orbrose said. "All regional carriers dered additional equipment and are paying guests on the major carplans to begin scheduled service to riers' computer system, for exam-London. Paris and Zurich in the spring of 1989, Mr. Gradisnik said, That means airlines like Lufthit has had problems getting permis-

sion and space at airports. senger makes a reservation on another carrier's flight, which only adds to their government-backed financial muscle. In addition, they problems," he said. "But at the London airports, everything is reserved for the British and Lufth-

with travel agencies and tour oper-ators, as well as customer loyalty, ansa. Mr. Kyd said

The more important advantage is the national airlines' near stranglehold on the best landing and takeoff times and gates and other airport facilities.

"It's a tough game, and the big guys can really put the squeeze on the little grys," Mr. Kyd said. "It becomes a question of how much financial pain the small airline can take.

Acro Lloyd says most of its flights are carrying only 10 to 15



Air Europe is setting up Airlines of Europe to compete with the national flag carriers ou the main routes, Airlines of Europe, based in the Netherlands, is slated to become folly operational by the spring of 1990, offering low-fare charter and regularly scheduled service.

"Of the 60 flights a week we

applied for, they allowed only two,

supposedly because there is no

room. If, however, the others want

to fly more often, then suddenly

there is more room, just not for the

Industry and EC officials are

well aware of such problems. But

newcomer, Aero Lloyd."

It has applied for traffic rights in Norway, Italy, West Germany and France, and already has rights in Britain and Spain. In April, Air Europe order 30 new airliners carrying a price of \$1.8 billion.



Gorbachev. Both East Germany and Czechoslovakia have decided in recent weeks to move up their next party congresses to 1990 from 1991, prompting speculation that Mr. Jakes and the East German leader, Erich Honecker, may be preparing to give way to younger leaders more attuned to Moscow.

One sign of a move toward renovation in the Czechoslovak leadership has been the promotion to the Politburo this fall of five relatively As an enormous basilica takes shape in Yamonssoukro, Antoine Cesareo, left, the director of public works in the Ivory Coast, and Pierre Cabrelli, the site manager, show how it will look when completed. young men and the retirement of four veterans of the post-1968 era, including the prime minister, Lubomir Strougal, and an extreme hard-liner, Vasil Bilak. "In Paris we don't have any

The most prominent newo Miroslav Stepan, 43, and Karel Urbanek, 47, have showed signs of variance from the party's orthodox capital, to Franceville, his place of line; Mr. Stepan recently gave an interview to the party daily Rude Pravo that sharply criticized past

and present party activity. This shift has been accompanied by the gradual introduction of an economic program making state tive village. companies less dependent on cen-

tral planning and more accountable for profits and losses. Next year, workers' "self-manement" councils will be set up in

they worry that shifting from a sys-tem of bilateral air service agreeall factories, the state bank will be ments and national control of trafbroken up into several autonomous fic rights to a pan-European system commercial banks, industrial could set off a deregulatory freeprices will be reorganized, and joint ventures with Western companies will be encouraged.

The changes, which closely fol-low Mr. Gorbachev's program, are bluntly described by Czechoslovak economists as a half-step.

"The ideas of our reform are un- cently ticked off Yamoussoukron's certain and unstable," said Vratis- attractions: a 300-room luxury holav Izak, an expert at the official Institute of Economy. "In the future we will inevitably go in one of two directions: either back to the administrative system, or toward a marketplace ecooomy, as in Hungary or Poland. This is an open question, and above all a political question."

three university-level training institutes, In a new addition next year, bundreds of elephants, giraffes, ante- sit inside, lope and hippotamuses are to be

ulation of 100,000.

fari park. But only 27 months after Mr. Houphouet-Boigny laid the basilisouth of the economic capital of cools the nave. Abidjan, has become this city's maior attraction.

(Continued from page 1)

when we all walked downstairs to

the bar did I find myself alone with

the president. 'Is there anything I can do for you? he quickly asked

me. 'Send me your ambassador!' I

said. Then the Swiss were again all

Soon afterward, a diplomat from

the Bonn government arrived at the

Villa Favorita, and a meeting with

Chancellor Helmut Kohl was ar-

ranged. As the baron tells it, the

chancellor said to him: "We have

to entertain all those visiting heads

of state in Bonn and don't know

what to show them. We shall build

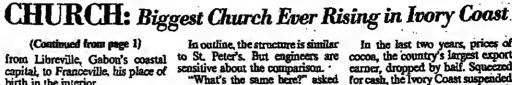
a worthy home for your collection

A West German government spokesman confirmed the chancel-

around us."

on the Rhine."

Largely constructed by French that the basilica is being built on and Israeli contractors, the basilica his own land, is financed with his complex stretches 1.525 feet, about own money and mone completion will be given to the Vatican. a third of a mile, from the outermost Doric column of the elliptical esplanade to the outermost Doric column behind the nave. ed at a time of financial crisis.



tension is to be completed this 18th-century engraving of St. Pe-ter's and a copy of the Yamousmonth to allow President Mobutu Sese Seko to land in a Concorde soukro basilica design by Pierre Fakhoury, Mr. Honphonëtsupersonic jet at Ghadolite, his na-Boigny's personal architect.

But Mr. Mobntu is a decade be-"They have statues," Mr. Ca-brelli said. "We don't have statues. hind Felix Hoophouet-Boigny, the president of the lvory Coast. In 1978, Valéry Giscard d'Estaing, then president of France, landed in They have only a few columns. We have 272

Yamoussoukrou in a Concorde. Unlike the stonecutters of medieval Europe, Ivorian masons have In the next decade, Yamoussoukrou mushroomed from a vilcrected their columns, some rising lage of 15,000 to become the Ivory 101 feet in the air, with blocks of Coast's political capital with a popmolded, high-density cement. The use of local sand gives the ensemble With his chauffeur-driven Mer- a pinkish hue. A contrasting green will be added this spring when 75 cedes hitting 120 miles an hour acres of surrounding land is be planted as ornamental French gar-(193 kilometers an bour) on a new access expressway, Mr. Cesareo re-

dens In another difference with St. tel, eight-lane boulevards, croco-Peter's, the Yamoussoukrou basilidile-filled artificial lagoons and ca will be air-conditioned. Machinery in the cellar will pump air though ducts in the wooden pews, cooling the 8,000 faithful who can

To save electricity, engineers will flown here from South Africa to cool only a 15-foot-high cushion of stock an artificial 150,000-acre sa- air, leaving the 380-foot high dome to warm to tropical levels. "Curtains" of forced air at the doorways will allow engineers to keep outside ca's cornerstone, the site, 130 miles doors open while air-conditioning

Without revealing its costs, Mr. Houphouet-Boigny has maintained

The baron, 67, a tall and ruddy descendant of wealthy German in-dustrialists who has been a Swiss

citizen since 1950, has spurned oth-

er tempting bids for the collection.

Margaret Thatcher of Britain. "She

visited an exhibition of Old Mas-

ters from my collection at the Roy-al Academy in London, and she

was enthusiastic," the baron said.

"And I got a very spectacular prop-

osition from the British govern-

ment. My works would be dis-

played in a new art center either in

the London Docklands or in Bir-

But the baron, who maintains a

home in London, was not interest-

ed. There were also inconclusive

mingham.

One came from Prime Minister

In the last two years, prices of from Libreville, Gabon's coastal capital, to Franceville, his place of birth in the interior. In Zaire, an airport runway ex-tension is to be completed this

In an interview last summer with La Croix, a French Catholic newspaper, Mr. Houphonet-Boigny dis-missed criticism about the cost.

"In what way could my meager 40 billion francs — if it is 40 billion 40 billion francs — 11 is 40 billion is segren ine religious parties, and — change the crisis which has hit if will be judged for that," Mena-my country?" he said, referring to a sum in African francs equal to about \$130 million. Independent His party had been promised the about \$130 million: Independent estimates say the structure may

The Vatican's reaction has been muted. Asked if Pope John Paul II planned to come in September for the inauguration, the Vatican spokesman, Joaquin Navarro-Valls, said the pope would be on a The pope visited the Ivory Coast in

1980 and in 1985. Asked if the Vatican would accept the building as a gift, the spokesman replied ambiguously that that was "a local matter." The lvory Coast is a one-party.

state with a tightly controlled press. Most public criticism has come from outside the country.

noted that only 15 percent of the Ivory Coast's 10 million people are Catholic. About 5 percent are Protestant, 20 percent are Muslim, and the rest are animist

tions had begun began but that talks with France and two U.S. thorities for financial contributions to speed the project, but they ap-their back on Bonn." Why does the baron want to move the bulk of his collection out moleman could well afford it him-

Why does the baron want to move the bulk of his collection out of Lugano, where it has been since his father bought the 17th-century Villa Favorita from Prince Frie-

drich Leopold of Prussia in 1932?

"It's too small." the baron said.

"My father had a new gallery built,

but its 20 showrooms can hold only

a part of what I have. Relatively

few visitors came, something like

100,000 a year. Masterpieces

should be accessible to everybody.".

five notable architects to submit

plans for an annex to the Lugano

gallery. James Stirling of Britain,

the acclaimed architect of the Neue

Staatsgalerie in Stuttgart, won the.

contest. But his project would have

cost more than \$30 million.

Two years ago, the baron asked

Other French press reports have elections rather than form a parrow suggested that the president, who is government without the other. 83, is building a backdrop for a That clause, a Shamir aide said, In September, the Ivory Coast's from seeking to use the finance But many local critics say the information minister, Laurent post to woo the rigorously Onho-Ivory Coast's money is being wast- Dona-Fologo, branded critics of dox parties with lavish public fundthe basilica as racists. 1132

ISRAEL: Coalition Is Set

(Continued from page I) would begin talks with the PLO, The U.S. decision isolated Israel from the only ally still endorsing its

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refusal to meet with the PLO." The move appears to have persuaded Mr. Shamir that he would need the broadest possible government to face growing international pressure for Israel to agree to some kind of international conference on

Middle East peace. Negotiators from the two parties were working late Monday on policy guidelines on peace and security issues that were expected to mirror those of the previous national unity government. The guidelines were expected to

include support for the Camp David peace accords, a reacted call for direct negotiations among Isriel Jordan and Palestinians from the occupied territories, and an in-sistence that Israel would never negotiate with the PLO. Critics on both the left and the right condemned the agreement. "I'm very surprised at Shimon Peres and at Labor for going into a government which contradicis their basic principles," a former cabinet minister, Amnon Rubos-

stem, said For example," Mr. Rubinstein said, "Peres said yesterday he is prepared to talk with any Palestinian who opposes terror. In the giv-eromeal he is joining, his prime minister says the absolute opposite, It's not a government, it's a race for

Ariel Sharon, the hard-line forstate in the Palestine Lan mer defense minister, quit-like Li-kud negotiating team in disagrement with the tentative accord -"I don't want to see how Shamin NO 2 THE ATT MATTIC Shock

has to break the agreements and promises he made to the religious parties," he said. Members of the religious parties were harshly critical of the accord.

-----(S. Aret and Series diplom forst and a standard an The Likud betrayed the prom-ALICETATIO STATETAN ises given the religious parties, and in the last of the real Par ENSIL PLUE strini ton and me the M Finance Committee chairmanship. -----

Yitzhak Peretz, leader of the ultraorthodox Shas Party, said: "This is not the first time that the prime minister has denigrated Shas and, its leader, Rabbi Ovadia Yosef, Bur this time he's actually contradicted

The tentative agreement stipulates that all funds to religious factions must have Finance Ministry approval, and it appears to make no commitment on changing the definition of who is a Jew, a central issue for Agudat Israel.

Mr. Peres had been tom between tate with a tightly controlled press. Most public criticism has come portfolios but finally agreed on fi-rom outside the country. Several French reporters have from major basiness interests sup-

portive of Labor. -la a sign of their mutual distrust, Mr. Peres and Mr. Shamir stipulated that if either pulls out of the coalition, the other will seek new

self. After all, he is often described

as "the richest Swiss," and his

wealth is estimated at \$1.5 billion.

Only when it appeared that he seriously planned to shift his col-lection to Spain did the Swiss come

up with a specific proposal. The baron said the Swiss offer of

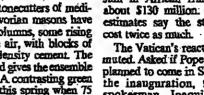
financial support came too late be-cause he had already reached

agreement in principle with the

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ART: Baron Thyssen Will Lend 700 of His Masterpieces to Madrid's Prado

Valls, said the pope would be on a explicit promises made in Rabbi tour of the Far East in September. Yosef's house."



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It is thought in the art world that Distantic the baron's fifth wife persuaded him to favor Spain. The Barones Thyssen, born Maria del Carmen Rosario Cervera Fernández, is a former Miss Soain: she is well connected in her native country and in

The baron asked the local an- international high society.

lor's offer and said that negotia-LIBYA: Israel Fears New High-Technology Powder Keg in Middle East

(Continued from page 1)

Washington Institute for Near East Policy, reflects the views expressed by many Israeli military strategists who are openly voicing their concerns to American visitors.

"The arms race today is a completely different one," he said in an interview. "The superpowers have no control over it any more." He added that there were more and more people in Israel who say, "Let us rediscuss the question of preemption" by military means.

In a speech to the World Affairs Council on Oct. 25, William H. Webster, director of the Central Intelligence Agency, said, "For Is-racl, the spread of chemical weapons among the Arab states, principally Iraq, Libya and Syria, could seriously alter the regional balance of power."

An Israeli military source, refer-ring to the World War II Nazi death camps, said, "You mention gas to Israelis and they start to go CTIZV

U.S. and Israeli analysts now talk openly of missile-delivered chemical weapons. Syria has taken the lead in pioneering this technology using Soviet-provided Scud-B and SS-21 missiles.

"Virtually every city in the Middie East is now subject to such an attack if these two types of weapons are combined," Mr. Webster

U.S. and Israeli intelligence analysts blame the Iran-Iraq war for most of the developments destabi-lizing the Middle East military equation: the extensive use of missiles against civilian populations in cities, local engineering to extend the range of missiles, and the acquisition of chemical warheads.

The Arab side seems only too aware of the Israeli mood of ner-VOUSTICSS.

were beginning a pre-emptive strike on their new Chinese DF-3 ballistic missile sites. The Saudis scrambled their U.S.-built E-15s and F-5s and newly arrived European Tornadoes on an "extended exercise" and for the first time sent their American AWACS reconnaissance aircraft over the western side of the kingdom to monitor Israeli aircraft activities.

Through Washington, the Saudis told Israel that they had made a solemn commitment never to use. the missiles in a first strike against Israel, but that should Israel ever attack, Saudi retaliation was a certainty.

The Israelis "must have no doubt " in their minds that, if attacked, we will retaliate," a senior Saudi official said.

Further alarming Israeli strate-lisraeli military strategists are gists is a perception that Israel's now debating whether to invest po-technological edge over the Arabs manily in a defensive or offensive is croding. They fear that the ad- strategy to cope with the Arab mis-vent of Arab missiles will end the "sile threat." superiority that the Israeli Air

Force has had over Arab adversar-165 . . .

Syria has highly accurate Soviet SS-21 missiles and Saudi Arabia has the far less accurate Chinese DF-3A intermediate-range misales. The DF-3A has a range of siles. the Dr-M mas a range of 1,600 miles and a payload capabili-ty of up to 4,500 pounds (2,045 kilograms). Iraq has successfully modified the Soviet Scud-B missile.

extending the Scud's range from 190 miles to 560 miles. It is also working on its own anti-tactical ballistic missile.

Egypt has the 50-mile-range Sacr rocket and is building, with help from Iraq and Argentina, the Badr-2000, with a range of 500 or 600 miles.

"You can reach Israel now just by pushing a button," the Israeli military source said, "the first time this is true since 1948," the year Israel was founded.

With the arrival of ballistic and long range air-to-air missiles, he continued, "You don't need highquality manpower any longer to.

gain an advantage." fight have gone," he added.

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Israel's new Ofeq military satel-lite is widely regarded as the sym-bol of a Israeli commitment to an offensive, possibly even pre-emp tive, strategy. At the same time U.S. and Israeli analysis say, Israel is strengthening its defensive ca-a, parities, working with the United States on a \$200 million research effort to build an anti-tactical ballistic missile, the Arrow, But it. would be years, before an entire defensive system could be de--ployed

On Sept. 19, Israel launched an experimental spy satellite on its own missile, displaying its ability to put up the intelligence instruments needed to carry out a precoaptive strategy.

"Israel is telegraphing a signal to the Arabs," Mr. Schiff said.

Jane's Defense Weekly reported recently that Israel also had conducted a second secret test of its, Jericho 2 ground to ground missile, with a projected range of 940 miles. The U.S. State Department spokesman, Charles E. Redman, said in a statement on Nov. 23 that "The day of the pilot and dog-ght have gone," he added. "we are aware of no Ismeli plans to configure their faunch vehicle as a missile."



When Israeli Air Force jets carried out low-level bombing practice over the Red Sea last March, the Saudi leadership feared the Israelis

Arafat Seeks UN Help For Talks With Israel

Ter Associated Press

VIENNA - The chairman of the Palestinian Liberation Organization said Monday that be wanted UN help in getting fsrzel 10 join Middle East peace efforts, and he reaffirmed that Palestinians would not stop their uprising in the Israeli-occupied territories.

The PLO chairman, Yasser Arafat, spoke at Schwechat airport as he began a visit that is part of his campaign to seek international backing for a Mideast peace conference under United Nations auspices. Mr. Arafat sidestepped a

question as to whether the PLO would continue armed resistance against the Israeli authorities.

"You mean resistance," he said several times, "Our people will definitely continue their intifada," the Palestinian uprising in the West Bank and Gaza Mr. Arafat said be came to

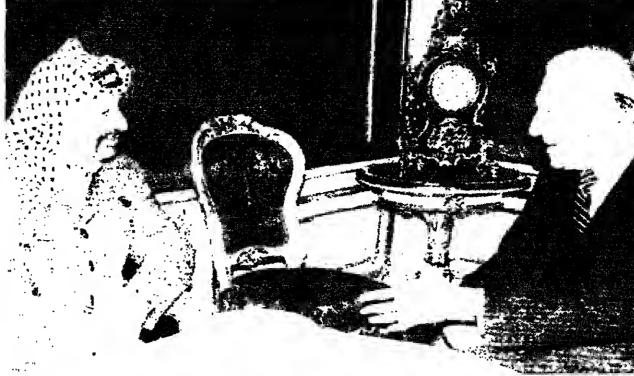
Austria "for more support in the direction of peace," adding, "for the process of peace" in the Middle East.

Asked how be wanted to bring the Israelis into the pro-cess, Mr. Arafat said, "Through the United Netions and through the support of all people who are looking for real just peace in the Middle East." He said he had expected Isra-

el to reject his offer for direct talks with the PLO. He made the offer during a speech in Geneva last week.

But sooner or later they will discover that peace is more important for them than anything else " be added. The Austrian government ex-

pressed support for the PLO but did not extend formal recognition to the recently pro-claimed Palestinian state, ft said Austria does not recognize states without territory, but pledged political and humanitarian backing.



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Yasser Arafat, left, with President Kurt Waldheim of Austria on Monday during the PLO chairman's brief visit to Vienna.

U.S. Decision to Meet PLO Opens Risky Path Toward Peace

By Thomas L. Friedman

New York Tunes Service WASHINGTON - The decision by the United States to open a oialogue with the Palestine Liberation Organization has joked the Middle East, almost as much as a war. leaving elation and celebrauon in the Arab world, shock and numbress in Jerusalem.

U.S., Arab and Israeli diplomats and analysis say this sudden turn of events could, if handled adroitly by all the parties concerned, open the way for the first real Palestinian-Israeli peace negotiations. If state of their own with mishandled, though, they said, it clearly recognize the n could leave the Middle East further called fsrael to exist. from peace than ever.

"We have just done something ery, very significant, something that shakes the whole Middle East equation," said a State Department expert on the Middle East.

We, the Israelis and the Palestinians are now sailing together in uncharted waters. We are going to have to feel our way along as we go, and move very carefully. The Arabs love us now and the Israelis need us pow, so we don't need to rush. But we can't turn back."

The most immediate effect of the both parties know just what time it to be established in the West Bank borders on whatever lines and secu-U.S.-PLO dialogue has been to force both Israelis and Palestinians to confront some realities that they have been trying to ignore. For a ously. long time now, the Israeli govern-

NEWS ANALYSIS

ment and the PLO have been living in their own imagined time zones. In the PLO time zone, it was alweys 1947 — PLO leaders seemed to feel that somehow the Palestinians would be able to gain a state of their own without having to clearly recognize the right of a state In the Israeli time zone, it was

Dec. 8, 1987 - the day before the start of the Palestinian intifada, or uprising, in the West Bank and Gaza Strip. In the Israeli time zone, it was widely believed that the Palestinians would continue to acquiesce in the Israeli occupation, that the Reagan administration would support Israel to the hilt, and that the PLO could refrain from recognizing Israel. What the United States has done they face up to the idea that some

in opening talks with the PLO is let type of Palestinian bomeland has

really is - time for Israel and the and the Gaza Strip. Palestinians to come to terms with each other openly and unambigu-

Israel has been jarred into reality," said Yaron Ezrahi, an Israeli political theorist close to the Labor Party, who teaches at Hebrew University in Jerusalem. "Our leaders were living in the most incredible and unrealistic universe, construct-

ed entirely by their own hands. "In this universe, American support was treated as though it were a divine right. Israel did not invest seriously in political initiatives visa-vis the Palestinians, and it was indifferent to the changes in American public opinion. Now we are paying the price."

In the aftermath of the American-PLO dialogue, and Yasser Arafat's statement for the PLO recognizing Israel's right to exist, Israelis now face a stark choice: either they continue to ignore the Palestinians' new approach and thereby run the risk of alienating the United States and a significant

The first indication of whether Israelis are digesting the new realities could come early in the Bush administration, according to

American Middle East expens, when the United States is expected to revive its longstanding proposal of using West Bank Palestinians as a way of opening an indirect Israel-PLO negotiating process,

Such an arrangement would get the PLO into the diplomatic process but without requiring any more immediate concessions on its part. At the same time, it would get the Israelis to begin dealing with the Palestinians as a legitimate community, but without forcing them to face an immediate decision about negotieting with the PLO. Sooner or later, bowever, Israeli politicians, who have lately been arguing over "Who is a Jew?," are going to have to set aside that de-bate and decide "Who is an Israeb?" Is an Israeli one who believes that Israel must occupy the West Bank and Gaza Strip because the segment of American Jewry, or Bible, or Jewisb nationalist ideology, says so, or is an Israeli one who believes that Israel should base is

neighbors?

"We've come a long way in clarifying ourselves vis-a-vis the Israesaid Sari Nusseibeh, a Palestinian professor at Bir Zeit University on the West Bank.

"Now it is time for the Israelis to be equally clear about how they see us. The United States cannot let them avoid that question any longer.

Mr. Arafat has described Israel as a creation and extension of the go. United States — "America's "Now that it has, it just took all spoiled baby." He felt it was not the wind out of the sails of the necessary to talk to the baby, only hard-liners." to its parent, Anwar Sadai once

The Egyptian president, during el's prime minister, Golda Meir: "This man is the only one who

could tell this woman to leave my land, and she will do so." Mr. Sadat eventually discovered that "this man" could only tell "this woman" so much, and that if Egypt hoped to get its land back, it would have to talk to Israel directly and in language that Israelis would find sincere.

Sadat's landmark trip to Jerusalem succumb to the temptation to draw in November 1977. State Depart- the Palestinians into a violent conment officials say they intend to frontation that derails everything.



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Bush Nominates Kemp as Secretary of Housing

The Associated Press elect George Bush named Repre- live in poverty and despair."

ability to restore hope to "dis- and Mr. Kemp skipped over their vate enterprise partnership to wage

WASHINGTON - President-tressed inner cities and those who one-time campaign rivalry. Mr. war on poverty. lect George Bush named Repre-live in poverty and despair." Kemp had sought the presidential Mr. Kemp h ointment was nomination with an appeal to bed-

Mr. Kemp has called for pro-

rity arrangements will produce a PLO that the diplomatic train that stable peace with its Palestinian Mr. Arafat has just honord aboard make it unambiguously clear to the Mr. Arafat has just hopped aboard does not stop in Washington: las destination is Jerusalem. "We will not deliver the Israelis

for the PLO," a State Department Middle East expert said. "This is the first time that the

moderate line bas gotten real positive reinforcement from any American administration," said Rashid I. Khalidi, a Palestinian-American who is a professor of Middle East history at the University of Chica-

to its parent. Anwar Sadal once But the new opportunities of-had the same impression of the American-Israeli relationship. But the new opportunities of-easily become dangers, if mishandled. The PLO could become so his first negotiations with Israel af-ter the 1973 war, was fond of saying about Henry A. Kissinger and Isra-be able to resist the temptation of enamored with the idea of talking trying to drive e wedge between Washington and Jerusalem. This would only lead the American-PLO dialogue to e dead end and result in disillusionment and

dashed expectations in the Arab world, Arab diplomats say. As for the Israelis, they may find the bard choices set before them so overwhelming that they will dig in

their heels and man the barricades, That was the meaning of Mr. or, as some Arab diplomats fear,

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tion. He also said Mr. Kemp was sued, highlighted by the large in-one of the "premier architects of come tax cuts of 1981. When the

seek a public-private partnership to wage war on poverty." Paraphrasing Martin Luther ideas were needed to solve prob-

Mr. Bush hailed Mr. Kemp, 53, e hopes to complete the task before to do so. New York Republican who was the Christmas holidays. Mr. Kemp was known as one of doesn't concern me et all" that Mr. once a rival in the presidential campaign, for his role in helping Con-the most ardent adherents to the Kemp might still have national po-gressional passage of the income supply side theory of economics litical ambitions of his own. He tax cuts of the Reagan administra-that President Ronald Reagan pur-said Mr. Kemp was a man of "total

the opportunity society that we are trying to create." Mr. Kemp thanked Mr. Bush for the appointment and said he would the opportunity society that we are federal deficit ballooned, Mr. Kemp astounded fellow Republi-cans by declaring the deficit, in effect, did not count.

Mr. Bush called Mr. Kemp "an idea man" and said his innovative

King Jr., Mr. Kemp said he has an lems in housing and other areas.

sentative Jack F. Kemp on Monday Mr. Kemp's appointment was nomination with an appeal to bed-to be head of the Department of the eighth Mr. Bush has made for rock conservative issues. He often anis to own their own homes, and Housing and Urban Development his cabinet, with six more to go, said Mr. Bush would raise taxes has long been a champion of so-in the new administration. The president-elect has said he despite a campaign-long pledge not called "urban enterprise zones" in which government-private pro-The president-elect said that "it

said Mr. Kemp was a man of "total bonor and integrity." Asked if be had assurances that

Mr. Kemp would shed his critic's role, Mr. Bush said: "I hope be hasn't shed it. I want the objectivity of his judgment, and knowing Jack, I'll get it." Mr. Kemp said it was "absolute-

grams would be developed to revitalize depressed cities. A former professional football player, Mr. Kemp served 18 years in Congress from a Buffalo, New York, district before seeking the Republican nomination earlier this

year He faltered in the early contests and left the race by spring. He hinted broadly in withdraw-

ing that he wanted to be considered for the Republican vice presiden-tial nomination. Mr. Bush instead ly necessary, end possible 1 believe, chose Senator Dan Quayle of Indi-

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ARTS/LEISURE

The Little Black Suit Wears Well

International Hended Tribune PARIS - It is 22 years since Yves Saint Laurent re-drew the female silhouette along party lines. If you want out tonight in Paris wearing the first unxedo Saint Lau-

Page 8

SUZY MENKES

rent designed in 1966, you would be right on fashion target: neal black jacket, fresh white shirt, highwaisted pants with deep satin cummerbund

Nothing, it seems, will wean the Parisienne from her Little Black Suit. It is seen around everywhere this season: as a broad-shouldered blazer with licorice black satin lapels above the briefest of skirts; a short, cropped matador's jacket with skinny skirt or pants; a feminized suit with a curvy jacket and kicky peplum frill; or a straight-asa die coatdress falling to the floor. The most important accessory is a great pair of legs encased in shiny black Lycra tights, another hit of the season.

Fashion's advance guard carry a pocketbook by its handle and add a pair of slinky gloves. The troops sling a miniature Chanel bag over the shoulder or tuck a purse under one arm. Shoes are plain pumps in francs, or about \$1,450, apiece) and suede or grosgrain, with flatter with the same best sellers in New court slippers for the younger crowd.

All honors for the revival of "Le satin lapel folded across the thigh,

smoking" (if indeed, it ever went away) go to Yves Saint Laurent. He awarded himself fashion's Legion d'Honneur — he got the real thing from President François Mitterrand in 1985 - as a scarlet ribbon in the lapel of an ankle-length wool crepe tuxedo dress in his latest cou-way back in the 1930s and '40s, are collection.

when cabaret stars - most spectac-That contained a parade of 22 ularly Marlene Dietrich and Judy "smokings," each coal black, but Garland - put on top hat and tails curved snugly to the body, the la-with high-heeled shoes. The effect curved snugly to the body, the la-

Yves Saint Laurent has reinvented his own classics, redefining the taut-shouldered tuxedo jacket as the suit of today with wide shoulders and a defined waist.

What has changed in 22 years?

The dinner suit for women started

pels opening on the bosom like the was deliberately sophisticated cross-dressing, with a whiff of decpetals of a flower and the waistime draped as nonchalantly as a bathadence.

That did not have much to do The deluxe tux is walking out with the youthful tuxedos that worldwide from Saint Laurent's ready-to-wear Rive Gauche bou-Yves Saint Laurent launched in the 1960s as part of a female wardrobe based on male tailoring. His skill tiques. The house reports a phohas been to re-invent his own clasnomenal success this season for the inimitable tuxedo suits, with 500. sics, redefining the taut-shouldered seiling per Paris boutique (at 8,800 tuxedo jacket with its skinny arms and flared trouser legs, as the suit of today with wide shoulders and a York, Rome, Madrid and Tokyo. defined waist. Skirts are currently The wittiest suit has a skirt with a far more popular than pants. This winter's softer styles in

The American advertising

Al Capone towering over his

Treasury agent nemesis played by Kevin Costner, while the oth-

er good guys, including Connery as a burly Chicago policeman,

In the German advertise-

ments, Connery was in the fore-

ground with Costner. "In Eu-

rope, Connery became the way

we sold the picture," Gamis said,

No matter what the advertis-

were in the background.

cripe and satin are Saint Laurent's reflex to changing attitudes, as women return to femininity at the end of the androgynous '80s.

The appeal of the dinner suit this year, as in so many other seasons, is that it is such an uncomplicated. practical and sensible way to dress for evenings -- especially for working women and in a strikebound Paris where the most simple journey becomes a hazardous adventure. Stores report brisk sales of accessories to women who know that a change of earrings and a bold pin can give a festive touch to a suit that works as hard as they do.

The general acceptance of the tonedo for maître d's and gala evenings, is due to the late Duke of Windsor, who as the dashing young Prince of Wales in the 1920s cast off (literally and metaphorically) the stuffed shirt fashion of white the and tails. The simple dinner jacket and soft shirt was a new deal for men. Ironically, young men this season are buttoning themselves back into brocade vests, wing-collar shirts and double-breasted tuxedos.

The elegant and stylish Duke of Windsor would cut a dash in his specially designed tuxedo of mid-night blue broadcloth with black satin lapels. Among the massed ranks of black at any Paris party, even this subtle departure from convention would be a bold fashion statement



Yves Saint Laurent's original 1966 tuxedo (left), his crêpe dinner dress tuxedo and his 1988 tuxedo with blazer and short skirt.

U.S Films at Home Abroad

robe.

By Aljean Harmetz New York Times Service

LOS ANGELES -- Until a few years ago, American movie studios aimed most of their films at customers from Buffalo to San Diego, although there have always been some movies that worked well abroad.

The James Bond movies routinely grossed \$50 million to \$60 million in the United States and considerably more overseas. Violent action films crossed cultural barriers without a snag, but most other movies failed to score with foreign audiences, who understood a punch better than a punch line.

These days, with help from the falling dollar, an explosion in the television and video markets, and advertising campaigns tai-lored to individual countries, the Hollywood movie is earning more and more of its money abroad. One example is "Fatal Attraction." A blockbuster in the United States with ticket sales of

\$157 million, the movie has takdiana went hatless in the new Japen in an additional \$187 million anese advertisements and "Temin theaters abroad. ple of Doom" was a success. Sean Connery is a good actor

"Who Framed Roger Rabbit," whose sales are nearing \$150 mil-lion in the United States and most of the rest of the world. Canada, has already sold \$56 million worth of tickets overseas. campaign for "The Untouch-ables" featured the huge face of Success in one market gives a Robert De Niro as the gangster

movie enough visibility so that it has a head start toward success in the next. Paramount has also begun fine tuning its marketing campaigns. "When 'Raiders of the Lost

Ark' was released in Japan, we showed Indiana Jones with his whip, hat and leather jacket in place," said Sidney Ganis, the new co-president of Paramount's motion picture group. "In terms

of our expectations, the picture was disappointing." Before "Indiana Jones and the

ing, most Hollywood comedies still do not travel well. Disney's Temple of Doom," the sequel to "Raiders," was released, Para-"Good Morning, Vietnam," with Robin Williams, was a \$124 milmount had learned that the hat lioo blockbuster at U.S. theaters made the hero seem too much like but a mediocre performer a cowboy to the Japanese. So Inabroad

'William Tell' at La Scala — All of It

By David Stevens

ional Herald Tribune MILAN - The choice of "William Tell" to open the season at La Scala may mean that Rossini's final stage work is about to lose its strange distinction of being probably the most famous unknown opera of all time. Famous because of the popularity of one of the composer's greatest overtures, even without the Lone Ranger's help; unknown because so little performed, and then usually in truncated versions.

That Riccardo Muti got the biggest share of the appiause, not only after the overture, but more than five hours later during the final curtain calls, was a tribute to his passionate and nuanced conducting and the spleudid playing of the Scala orchestra. It was also a tribute to the integrity of the opera, for Muti characteristically played it; all, two ballets included, four hours of music, in the Rossini Foundation's new critical edition (by Elizabeth C. Bartlett). And it was sung in a revised Italian translation (by Paolo Cattelan), more respectful of the musical line and the spirit of the French original.

"William Tell" is a singular work on sever-al counts. Although Rossini had revised sev-

his first original French opera. And although it was planned as the first of five operas in 10 years commissioned for the Paris Opera, he never again wrote another, although he lived 40 more years. Whatever his reason, "Wilham Tell" is the end of a line. It has a rich

and varied score in which the exuberance of bel canto is balanced by a kind of classical austerity. It also stands at the threshold of the Romantic era, which he left to others. Even in 1829 it was thought too long. In

time its four acts were compressed into three — even the current edition of the Kobbé "Complete Opera Book" calls it an opera in four acts, but gives a three-act synopsis. Then it was reduced to Act 2 alone, played on mixed programs. An admirer is said to have gushed to the composer about having seen the second act the night before at the Opera; "What!" replied Rossini. "All of it?"

Moti, conducting his third production of give an appearance stage action. the opera — be did it twice in Florence in the The most striking scenic element 70s - assembled an excellent and well balanced cast. The crucial casting problem is the terrifyingly high tenor role of Arnold, solved bere as well as it is ever likely to be in the modern era by the American tenor Chris y: the selva opaca of Mathilde's aria was

took his frequent flights into the stratosphere up from beneath the stage, and the views of thrillingly and with apparent ease, aside fires signaling insurrection from mountain to from a couple of desperate sounding yelps in mountain were atmospheric. At other times the Act 2 oath-swearing trio.

Giorgio Zancanaro sang the title role with his customary elegance and suavity, but painted flats, or just irrelevant. without the vocal weight it often needs, and in his vaguely 1800-ish costume he was more flowed — which a lot of the time the country squire than the robust Swiss patriot. Cheryl Studer sang Mathilde with a grandness belitting the lovelorn Hapsburg princess, and brilliantly cleared the role's vocal hurdles. Giorgio Surjan was an elegant Walter, and Lnigi Roni roared mightily as the beastly tyrant Gessler.

The production by Luca Ronconi and his collaborators (Gianni Quaranta, sets, Vera Marzot, costumes) was by turns curiously effective and irritating, relying more on its technical gimmickry than on the singers to

The most striking scenic element was the motion pictures - filmed by Federico Felal counts. Although Rossini had revised sev-eral of his Italian operas for Paris, this was played a robust voice, stylishly handled, and tions and the tangle of tree trunks that thrust Opera in April.

they seemed like a Swiss travelogue or were decorative more or less like old-fashioned

But the branches swayed and the water flowed -- which a lot of the time was more action than Ronconi asked of the singers. They functioned within a constructed set in front of the screens that consisted mainly of a kind of wooden anditorium, like seats in a lecture hall or the pews in the church of some austere sect.

If the costumes had any other purpose than the modish one of setting the open in the epoch of the composer's life, it was not clear. It often seemed as if a Brechtian stienation effect was in operation, but repeatedly overridden by Rossini's music. Bot the cele-brated apple shooting scene was pulled off with a nifty bit of stage trickery.

"William Tell" has further performances limi's longtime collaborator Giuseppe Ro- Dec. 20, 23, 27 and 30. Guglielmo Tell becomes Guillaume Tell when French-language version using the Roncom production is scheduled at the Theatre des Champs-Elysées in Paris in March and at the Nice in a strain

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TUESDAY, DECEMBER 20, 1988

INTERNATIONAL STOCK MARKETS

Jakarta Exchange Booms **On Hard Facts, Star-Gazing** By JONATHAN THATCHER

AKARTA - Jakarte's once lethargic stock market is climbing to new highs. Some brokers predict further sharp stock market collapse, is being driven largely by economic fac-tors, especially recent deregulation. But at least one broker says astrology also plays a role.

The market index on Friday rose to a record 366.63 from 245 the previous day in the market's biggest jump since it opened in 1977. The index stood at around 100 in April. Brokers said foreign interest in Jakarta stocks after measures to open up the conomy was significant.

This boom is the first in the market's history," said Agus Salim Abbas, a broker with PT Aksara Kencana. "It's due to the growing interest from foreign

Last week the

market index

in 1977.

recorded its biggest

jump since it opened

investors. But most of all, the stock market has been affected by the new deregulation packages, U.S. aid to boost the market, and positive analysis on Asian stock markets in general." In October, Indonesia in-

s and his 1985 an one with blace with troduced a tax on time deposits, by far the largest local

form of investment, putting these on a more equal footing with shares, which were already taxed.

Since then, business has soared and volume on the market is now more than 90,000 shares a day. A year ago 2,000 was average, and some days had no transactions at all.

Another major change came a year ago when a restriction on movement in share prices of 4 percent a day was removed. More company bonds are also being listed.

Marzuki Usman, chairman of the Capital Market Executive Board, said that now "dividends can reach 19 percent a month, capital gains 20 percent a month, and that's higher than time deposit interest."

The stock market has only 24 listed shares, and foreigners may directly invest in just eight of them.

"I think foreigners are buying a lot of shares through proxies and brokers," a foreign share analyst said. "The stock market has been rising steadily over the past year but lately it's been on a whole different scale."

ROKERS SAID one general attraction had been a belief B that Jakarta stocks were undervalued. "I am convinced the share index will continue to rise next year," said Mr. Abbas of PT Aksara Kencana. He predicted the index would hit 500 by the end of this month.

"We are boping 50 companies will go public in 1989," be said. "By next year we will be comparable with stock markets in Singapore, Malaysia and Thailand."

Mr. Abbas said that early in the new year the exchange might introduce an afternoon session. There is currently only a twohour morning session.

Sanu Permana, director of the PT Aperdi brokerage, injected a note of caution, saying prices had risen so fast that sbares were now overvalued.

"If the number of traded shares does not increase," be said, "share trading will be in danger because current price levels no longer relate to the companies' performance."

One new avenue opening up for investors is an over-thecounter market, which is expected to start up next month with the first shares in a provincial taxi firm, PT Zebra Taxi.

pectations," said Nick Antill, an oil analyst with County NatWest Se-Whatever the fundamentals, one broker saw guidance from the curities in London, referring to the stars as yet another driving market force. "Many Asian investors price, "and this seems to believe that this dragon year the stock market as well." The Chinese year of the dragon ends in early February.

Currency Rates

UAW Learns to Compromise With Japanese Automakers

By Doron P. Levin New York Times Service DETROIT — Using n strategy of "compromise and organize," the United Auto Workers union is coming to terms with Japanese carmakers who are setting

up shop in the United States. In doing so, the union is stemming a loss of members and bolstering its position as the intermediary between American autoworkers and the industry for the

foresceable future. The Big Three U.S. automakers are benefiting from the union's cooperation with the Japanese as they negotiate an increasing number of union contracts based on Japanese labor practices, which give the companies' greater productivity. The UAW has still not won recogni--tion at any plants owned and operated

Elf to Buy

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solely by the Japanese. But it has scored victories in three U.S.-Japanese joint ventures, the latest last week at the Diamond-Star plant in Bloomington, Illinois, a venture of Chrysler Corp. and Mitsubishi Motors Corp.

The union has been helped by the fact that at the joint-venture plants, the Japanese management, in deference to their American partners, have not actively opposed the union.

More important, at those plants the union has moderated its bargaining posture on such key issues as work rules, supplementary pay and job classifica-

To a large extent, the growing cooperation of labor stems from a dawning awareness that overcapacity in the industry will almost certainly mean that only the most productive plants will be able to stay open in the future. The UAW wants to represent workers

at the Japanese plants, as well as to keep its existing plants competitive. The Japanese companies, accustomed

to pliant unions in Japan, seem satisfied working with the UAW.

"Japanese managers are very pragmat-" said Vladimir Pucik, director of the East Asian business program at the Uni-versity of Michigan. "Of course, they would prefer not to deal with unions here, but when they do, the relationship turns out to be very comfortable."

James Gill, a spokesman for Mazda Motor Corp., said: "The UAW has been helpful to Mazda at our Flat Rock plant. The union is a resource for dealing with

problems instead of dealing with 3,000 individuals."

In a practice that is unusual for American auto plants, union officials at the Ford-Mazda joint venture assembly plant in Flat Rock, Michigan, sit in on Mazda production planning meetings and may make suggestions to managers on topics such as the speed of the assembly line

Besides the Diamond-Star and Flat Rock plants, the UAW has won the right in represent workers at the GM-Toyota joint venture assembly plant in Fremont, California.

But the union has not managed in gain a stronghold in any Japanese plants. After three years of hard campaigning, the UAW still has not felt confident enough to request a representation election at the

Nissan Motor Co. assembly plant in Smyrna, Tennessee.

Page 9

The union withdrew its application to hold an election at the Honda Motor Corp. plant in Marysville, Ohio, when it looked as if union support was not great.

So far the union has not mounted a formal organizing effort at Toyota Motor Corp.'s new assembly complex in Georgetown, Kentucky, altbough a union spokesman said, "It is fair to say that having that plant organized eventually is important to the UAW."

The UAW represents about 6,500 workers at Japanese-managed automo-uve parts and assembly plants in the United States; it represents about

See UAW, Page 11

Defenseless, **Pillsbury Yields To Grand Met**

By Eric N. Berg New York Times Service CHICAGO - Pillsbury Co., its takeover defense in ruins, bas

On Friday, Grand Met won a the British conglomerate's latest offer: \$66 a share in cash for Pillsbury's 86 million common shares outstanding.

On Monday, Pillsbury's stock was up S3.125 to \$65.375 on the New York Stock Exchange. Grand Met will gain control of

some of the best-known names on American grocery store shelves, in-cluding Green Giant packaged vegetables, Haagen-Dazs ice cream and Pillsbury cake mixes and flour.

Pillsbury's 14-member board accepted the offer late Sunday at a meeting in Minneapolis, where the company is based. That ended a battle that began with Grand Met's initial offer of \$60 a share early in October.

Stock market analysts said Pillsbury's defenses had fallen apart because the company had failed to Minneapolis prove to Wall Street and in the courts that its restructuring plan would make its shares worth more

Based in London, Grand Met has primarily been a liquor company, producing and marketing such than Grand Met's offer, Reuters spirits as Smirnoff vodka,



Innovator in Ski Gear Again on Verge of Diversifying

Judge Clears Peugeot and Fiat Expand Utility Vehicle Venture

hicles

rival the Espace produced by Renault of finished vehicles for the two participating France, a luxurious cross between a car and a groups when it goes inin production in 1993.

the speculation.

region's principal port.

By Julie Sell

International Herald Trainne ANNECY, France — Like a strong skier who is neither timid nor reckless, Salomon SA has found success in the ski equipment business with the right mix of care and daring. But unlike most skiers, Salomon has mastered a

series of new, progressively bigger challenges without taking any falls.

Since it was founded by the Salomon family 41 years ago to make saw blades and ski edges, the company bas successfully expanded into a series of winter sports markets. The emphasis on new products is reflected in the fact that the company

rear-entry alpine boot - electrified the ski world when it was introduced in 1979.

The company that analysts laud for its clear strategic planning sees itself at a crossroads today.

"Salomon is at an exceptional moment of its history," said Michel Barthod, the general manag-er. Three factors have led to this turning point, he noted: an expanded search for new, technologically advanced products that could eventually lead to ventures outside sporting goods; organizational changes as the group grows and diversifies; and the preparation of a future management team.

The company is preparing to enter another sec-

For Restaurants agreed to be acquired by Grand Metropolitan PLC for \$5.68 billion Compiled by Our Staff From Dispatche after a two-month struggle. LONDON — Grand Met-ropolitan said Monday that it had agreed to buy the Wiener-40.00 major court ruling, striking down Pillsbury's "poison pill" defense, and on Sunday, Pillsbury accepted wald restaurant chain in West

Germany and the Spaghetni Factory chain in Switzerland for a combined total of almost £20 million (\$36 million). Wienerwald, which special-

2 Deals Are Set

izes in grilled chicken, was last year the fifth largest restaurant chain in Germany, with 125 company-managed restaurants and 107 franchises. It

had sales of 250 million Deutsche marks (\$142 million). Spaghetti Factory has five pasta restaurants in Switzerland with sales of 10 million Swiss francs (\$6.7 million).

(Reuters, UPI)

"If you're going to use your poi-son pill, you'd better come up with a better offer," Reuters quoted Steven Carnes, an analyst with Piper Jaffray & Hopwood, as saying in

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700 pence a share.

for the Enterprise holding, equiva-lent to a net 450 pence (\$8.23) per

share, was below recent expecta-

tions of 500 to 600 pence. They said

that indicated that the weak oil

market had depressed petroleum companies' stock prices. When

London & Scottish Marine Oil,

known as Lasmo, put its Enterprise

stake up for sale earlier this year,

estimates of the price ranged up to

"It was considerably below ex-

spends, on average, 5 percent of annual revenue on research and development.

By Barry James International Herald Tribune

PARIS - Peugeot SA of France and Fiat

A communique issued by Peugeot said joint

production of vehicles is likely to more than

double from the present 500 a day, a rate that

The two companies produce a medium-sized panel van sold in France as the Peugeot J5 and

the Citroën C25, and in Italy as the Fiat Du-

A new agreement on industrial cooperation was signed in Turin by Jacques Calvet, presi-dent of the board of Peugeot, and Cesare Ro-

miti, group managing director for Fiat Cars.

designed in produce a new model that would

Industry sources speculated the expansion is

represents less than 100.000 a year.

cato.

The investment has paid off. Today it has a 33 percent share in the 6.3 billion Freneb franc (SI.05 billion) world market for alpine and cross-country ski boots and bindings. It is No. I worldwide in sales of alpine bindings and cross-country boots, and No. 2 in alpine ski boots.

Salomon's best-known innovation - a plastic,

tor of the winter sports market — its first ski will be introduced in 1990 - but worldwide growth in the ski-equipment industry is almost stagnant, and Salomon has concluded that its urge to diversify again will likely be fulfilled in a new industry.

"The story of their growth is the story of successful diversifications, one after another," said Jean-

See SALOMON, Page 13

van, which has been a runaway success in an

emerging European market for recreational ve-

"They face heavy competition because sever-

lyst at Nomura Research Institute in London.

Peugeot is to reopen a former Talbot produc-

tion plant at Hordain near the frontier with

News of the 3 billion franc (\$498.8 million)

investment, which eventually will create about

3.000 jobs, was welcomed in the depressed

Nord-Pas-de-Calais area, where imemploy-

ment bovers around 20 percent. The announce-

ment follows on the news that Pechiney SA will

built an aluminum plant at Dunkerque, the

Peugeot said the French plant would produce

Belgium. The plant was closed last year.

reported.

Scotch whisky and Bailey's Irish Under the plan, Pillsbury would have spun off its Burger King Corp. unit and paid special dividends. Cream liqueur. With the Pillsbury acquisition, Grand Met will have an additional But the company never specified source of earnings that will provide the value of the dividends and neva balance should profits from its er said how much the Burger King liquor business faher. stock would sell for on the open

The takeover is the latest in a wave of mergers and recapitalizations in the foods business. Among other deals, Philip Morris Cos. acquired General Foods Corp. and, recently, Kraft Inc.; R.J. Reynolds industries, which recently voted to go private, acquired Nabisco Brands Inc.; Beatrice Cos. went private in a leveraged buyout, and Nestle SA acquired Carnation Co.

As analysts see it in the five cases, the target company was a food manufacturer that was not making the most of its valuable shelf space. Likewise, the analysts said, Pillsbury has not marketed its brands as aggressively as it might and, in general, has turned in a weak imancial performance.

An old Alfa Romeo plant at Pomigliano d'Arco, a depressed area near Naples, also is to be reactivated.

market

Peugeot and Fiat have cooperated since 1978 through a jointly owned company known as Société Européenne de Véhicules Légers, Sevel, al manufacturers are trying to get into that market," said John Lawson, auto industry anawhich produces utility vehicles in its plant at Neither Peugcot nor Fiat would comment on Val di Sangrio in Italy.

Mr. Lawson said the joint venture has gradually increased volume and given both manufac-turers a "very good position in the market" for light commercial vehicles.

"There has been an explosive market for recreational vehicles in the United States, which until now has not been the case in Europe, where the life-style is different."

But that is changing, and the European mar-ket is starting to look crowded, be said. Not only has Renault exceeded every production goal with the Espace, but Japanese carmakers Nissan Motor Co. and Mazda Motor Corp. are gearing up for a major sales offensive with similar vehicles.

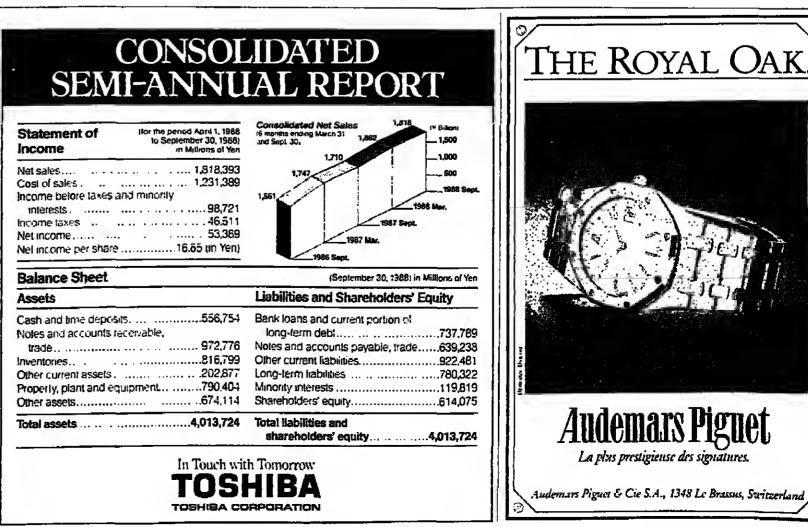
Thus, the feeling among the analysts was that Grand Met would use its financial clout and marketing expertise to strengthen Pills-

-

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bury's efforts in supermarkets. "They probably see in Pillsbury some underdeveloped brand names," said George Rosenbaum, a marketing consultant based in Chicago. "Once Grand Met has its

See PILLSBURY, Page 11



140 0.2772 1418 225.335 18.443 120.225 4.807 1.2054 Shuttle Sale SpA of Italy announced Monday that they would reopen mothballed auto plants to aug-ment production of light utility vehicles in a Compiled by Our Staff From Dispatches major expansion of an existing joint venture. WASHINGTON - A U.S.

Eastern Air

See ELF, Page 11

approved on Monday the of the Eastern Air Lines heastern sbuttle service to ald J. Trump, a \$365 million that labor leaders had chaled as a union-busting effort. exas Air Corp., the Houstond bolding company that owns tern and Continental Airlines,

ng that the struggling airline needs he cash to survive. But the carrier's workers have

it as a nonunion carrier. There is no doubt "that an ongoing struggle has and will continue to exist between Eastern" and its three unions, District Judge Bar-rington D. Parker wrote in his opinion. "However, the court feels that equally plausible is the idea that management is seeking to re-

build the company and place it on a sound financial footing." "Hopefully, the management of Eastern will not see this decision as an invitation to undervalue the interests of its unions," Judge Parker china

Mr. Trump, the casino owner and real estate developer, has said he will rename the service the Trump Shutthe. The shuttle provides flights from New York to Boston and Washing-

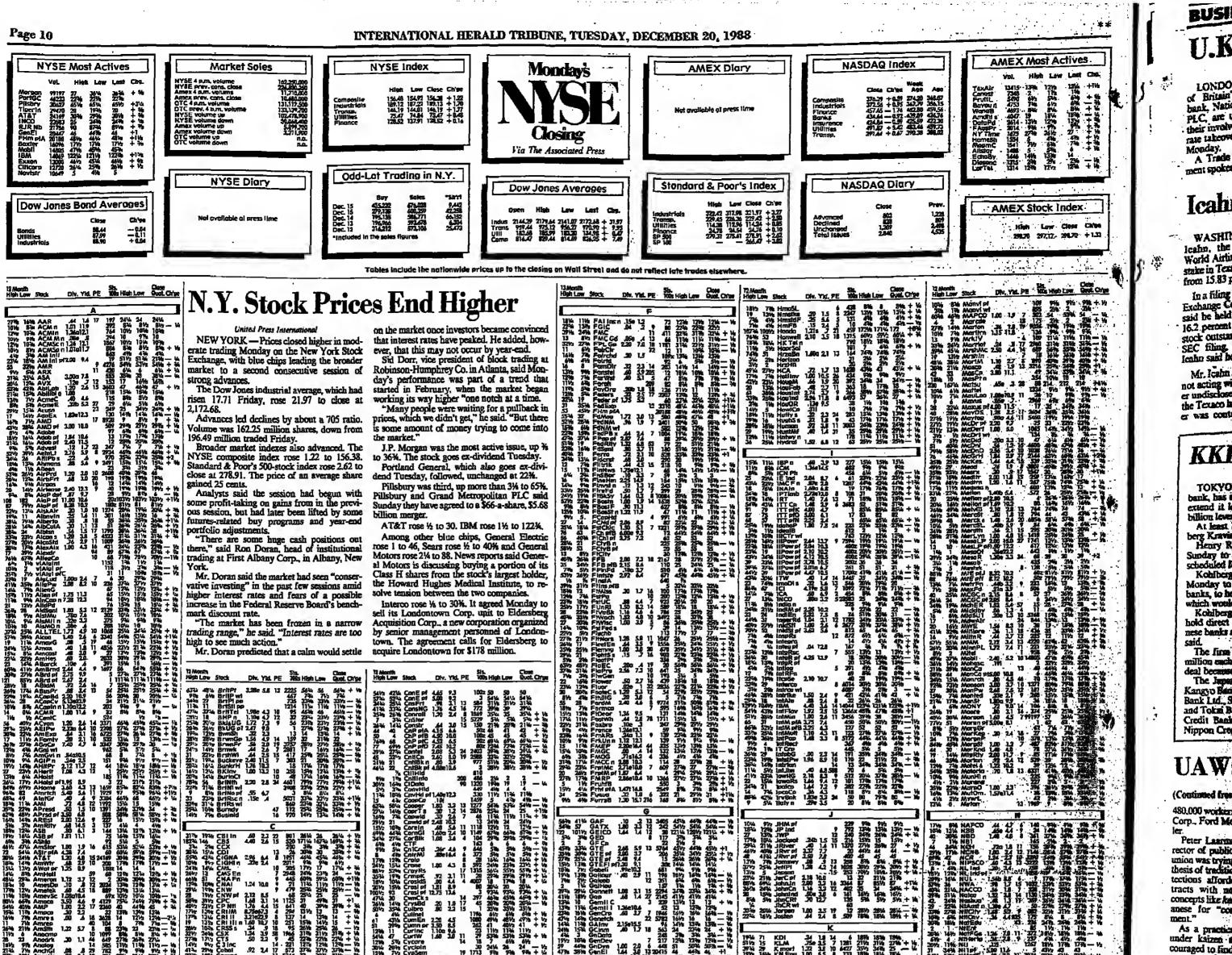
(AP. Rewers)

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has long been trying to strip East-ern of the profitable shuttle, argu-

argued that the shuttle sale was part of a plan for Texas Air to dismantle Eastern and reconstruct



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Drexel Rejects

Offer to Settle,

Reuten

NEW YORK - The board

of Drexel Burnham Lambert

Inc. has turned down a gov-

ernment offer to settle crimi-

nal charges against the invest-

ment firm and expects to be

investigation said Monday.

indicted, a source close to the

A spokeswoman at Drexel

would not comment but said

the company expected to issue a statement later Monday. Bruce Baird, bead of the se-

curities fraud unit at the Man-

hattan U.S. Attorney's Office,

also would not comment. The chief executive of

Drexel, Frederick H. Joseph,

has said that unless a plea-

bargain agreement is reached, the firm will be accused of

charges including racketeer-

ing, insider trading and securi-

ties fraud.

charges.

Source Says

BUSINESS ROUNDUP

U.K. to Investigate 2 NatWest Units

ol Britain's biggest commercial bank, National Westminster Bank PLC, are under investigation for their involvement in a 1987 corporate takeover, the government said Monday. A Trade and Industry Depart-

hages in a

tion would concentrate on the roles the world rankings of employment LONDON -- Two subsidiaries of County NatWest Ltd. and agencies. County NatWest Securities Ltd. in the \$1.32 billion takeover by Blue Arrow PLC of Manpower Inc. of the United States, the world's largest temporary employment agency.

ment spokesman said the investiga- Arrow from fourth to first place in

Icahn Raises Texaco Stake

Reuters WASHINGTON - Carl C. lcahn, the chairman of Trans World Airlines Inc., has raised his stake in Texaco Inc. to 16.2 percent from 15.83 percent.

In a filing with the Securities and Exchange Commission, Mr. Icahn said he held 39,669,600 shares or 16.2 percent of Texaco's common stock outstanding. In his previous SEC filing, dated Dec. 13, Mr. feahn said be held 15.83 percent.

Mr. feahn also stated that he was not acting with any partner or other was contained in a one-para-

NatWest, which has promised full cooperation, said it was looking The takeover catapulted Blue

graph letter to James W. Kinnear, president and chief executive officer of Texaco. A copy of the letter was contained in the filing.

Mr. Icahn gave no reason for the latest purchases, which were made on Dec. 13 and 14. The purchases, on the New York Stock Exchange, were made at \$51.375 to \$52.375 a share

Mr. fcahn's letter appeared to be a response to published reports that Texaco was planning to renew a lawsuit charging him with securi-ties laws violations. ties

The suit has been dormant since er undisclosed person in respect to the proxy battle between the comthe Texaco holdings. The disclaim- pany and its largest shareholder ended in June.

at events that already have been investigated internally, County NatWest, the bank's investment banking arm, was left with 9.4 percent of Blue Arrow after the group tried to seli £837 mil-lioo (\$1.5 billion) of new shares to Snance the Manpower deal. The

inspectors will look at County NatWest's role in the Manpower takeover as Blue Arrow's merchant bank and at its subsequent sharebolding in Blue Arrow. County NatWest incurred a loss of more than £50 million by orga-

nizing the Blue Arrow share issue to pay for Manpower. It has promised not to sell its stake before next summer. The order for the investigation names County NutWest and the market-making and share-dealing section, County NatWest Securi-

After the investigation was announced, NatWest shares Iell on the London Stock Exchange, and closed 8 pence lower at 516 pence.

could acquire

Thyssen Posted Major Gains In Its Net Profit Last Year

DUSSELDORF --- Thyssen AG suid Monday that group net profit for the year ended Sept. 30 more than doubled, to 680 million Deut-DM from 9.1 billion. sche marks (\$387 million) from 302 million DM a year earlier.

Pretax profit for the year climbed to 1.16 billion DM from 535 million, and the company raised its dividend to 7.50 DM from 5 DM.

Thyssen said in a statement that group third party sales rose to 29.2 billioo DM from 26.6 billion DM. The parent company and all di-visions made a profit in the latest fiscal year.

Thyssen Edelstahl-Werke AG, a steel subsidiary, raised sales to 3.9 billioo DM from 3.4 billion DM and raised its profit, while Thyssen Stahl AG increased sales to 10.1 billion DM from 9.4 billion DM. The unding and services subsidiary Thyssen Handelsunion AG raised sales to 12.8 billion DM

ELF: Takes Stake in U.K. Compa: (Continued from first finance page)

the deal was announced, The move by Elf was its second major acquisition of British-owned

Business in engineering and pro-cessing increased sales to 9.3 billion lowed the April purchase of the oil and gas operations of RTZ Corp. for £308 million. Elf said it was Included in this sector are the now one of the five biggest oil com-

Thyssen subsidiaries Thyssen In-dustrie AG, whose sales fell to 5.1 billion DM from 5.2 billion DM, panies in Britain. Saga Petroleum A/S of Norway and the U.S. unit Budd Corp., whose sales were steady at 1.4 bilsaid last month that Elf had offered to acquire it but that it had refused. Another French company, Total-Compagnie Française des Petroles,

lion DM. Blohm & Voss AG, another subtried to raise its stake in Saga to 35 sidiary, continued to post losses. Group fixed-asset investment percent from 5 percent, but the Norwegian company has blocked sumped to 2.1 billion DM from 1.2 that move. billion previously. Earlier in the year, Elf was out-

The company said it planned to bid for another British oil concern, raise total investment in the current Tricentrol PLC, which was eventually purchased by Atlantic Rich-field Co. In August, Elf arranged to buy Huffco Petroleum Corp. and business year and in 1989-90 to 2.9 billion DM.

The worldwide work force fell related concerns, which have operlast year despite the company's ations in the United States, for an good performance. The number of undisclosed price. undisclosed price. employees was 127,778 at the end employees was 127,778 at the end of September, down from 132,916. Enterprise for a year would not

The number of workers in Wese hold if the British company were to Germany declined to 105,621 from dilute its stake by issuing more 110,841, while the oumber of em-

ployees abroad rose slightly to for all of Enterprise after the wait-22,157 from 22,075.

"Elf actually looks likes ;" had been as low as 435 pence after made a good and cheap purch ... and it oow has a blocking stake in Enterprise," said Mr. Antili Couoty NatWest. Another htshareholder, ICI PLC, with 25 percent, is restricted on the amount of

Page

its stake it can sell before 1991. Lasmo said the sale would significantly improve the health of its balance sheet, swinging it to a net cash surplus of £270 million from a

debt position of £100 million. Lasmo, the only British oil producer to have the bulk of its assets outside the North Sea, sought to dispose of the Enterprise stake because it was coocerned about keeping so much of its capital tied up in an investment outside of its coo

The improved cash position equivalent to a doubling of the company's cash flow -- would permit further development of existing oil and gas fields and help finance future acquisitions, Lasmo execuuves said.

Some Lasmo executives, according to industry sources, were con-

cerned that Lasmo was vulnerable to a takeover attempt by a predator seeking to acquire Enterprise. The concern was that a predator

for Enterprise might first attempt a takeover of Lastro

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December 19, 1988

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KKR Seeking Bank Loans

Redets TOKYO --- Kohlberg Kravis Roberts & Co., the U.S. investment bank, has asked a group of leading Japanese commercial banks to extend it loans totaling oearly \$5 billion to help finance its \$25 billion leveraged buyout of RJR Nabisco Inc., banking sources said. At least 11 Japanese banks received formal requests from Kohl-

berg Kravis last week, sources said. Henry R. Kravis, a partner in the firm, arrived in Tokyo on Sunday to discuss details with the Japanese banks at a meeting

scheduled for Wednesday, they said. Kohlberg Kravis had scheduled a meeting in New York late Monday to ask about 38 international banks, including Japanese banks, to help it complete the largest leveraged buyout ever, half of which would be financed by bank loans, the sources said.

Kohlberg Kravis needs to have a separate meeting in Tokyo to bold direct talks with officials at their headquarters because Japaoese banks are expected to play a major part in the deal, the sources said.

The firm had asked the Japanese banks to put up about \$500 million each, they said, although most were still uncommitted to the deal because of its size.

The Japanese banks include eight leading city banks: Dai-Ichi Kangyo Bank Ltd., Sumitomo Bank Ltd., Fuji Bank Ltd., Mitsubishi Bank Ltd., Sanwa Bank Ltd., Mitsui Bank Ltd., Bank ol Tokyo Ltd. and Tokai Bank Ltd.; and three long-term credit banks: Long-Term Credit Bank of Japan Ltd., Industrial Bank of Japan Ltd. and Nippon Credit Bank Ltd.

UAW: Union Works With Japanese

(Continued from first finance page)

Corp., Ford Motor Co. and Chrysler. Peter Laarman, the UAW's di-

thesis of traditional rights and protections afforded by union con-

Supplementary pay was less controversial than issues that directly 480,000 workers at General Motors affected job security, but the union was cantious lest such programs supplant basic pay increases.

GM, at its progressive Saturn rector of public relations, said the plant, is planning to link about 20 union was trying to develop a "synproductivity, another form of supplementary pay.

Support for progressive labor ds is no

(Continued from first finance page) Ioundation in the United States, it Pillsbury, is likely to expand its lood business. There are a number of regional food companies Grand Met

likely be a sore disappointment. About two years ago, the compatakeover defenses to keep Pillsbury independent.

Last June, sensing that the com-pany's low stock price might make it a tempting target for a raider, William H. Spoor, who was then Pillsbury's chairman and chief excat and dog fight, just let someone or \$516 million, for stockholders. make a move on us." And on Oct. 4, when Grand Met first expressed interest in Pillsbury

the company quickly responded by saying that "now is not the right time to sell Pillsbury." For two months, Pillsbury had managed to evade Grand Met, even

after the Britisb company decided last Monday to raise its bid to \$63 a share. Pillsbury first cited laws that

prohibited a liquor manufacturer like Grand Met Irom owning a liquor retailer like Pillsbury, whose Steak & Ale and Bennigan's restaurant subsidiaries serve alcohol. Also blocking Grand Met was

Pillsbury's poison pill, which would

prohibitively costly. Last Friday, bowever, Robert S. Grand Met's chairman.

ed a Delaware Chancery Court judge in Wilmington to rule against Saying that Grand Met did not threaten to dismember Pillsbury

and that the conglomerate's offer was generous, Judge William Dufly struck down the defense plan. The ruling immediately prompted Pillsbury's representatives to begin ne-

beartened by the price the company ultimately received for its sharebolders. Before Grand Met's initial \$60 bid, Pillsbury's shares were trading at about \$30 each. Moreover, by having held out, Pillsbury-

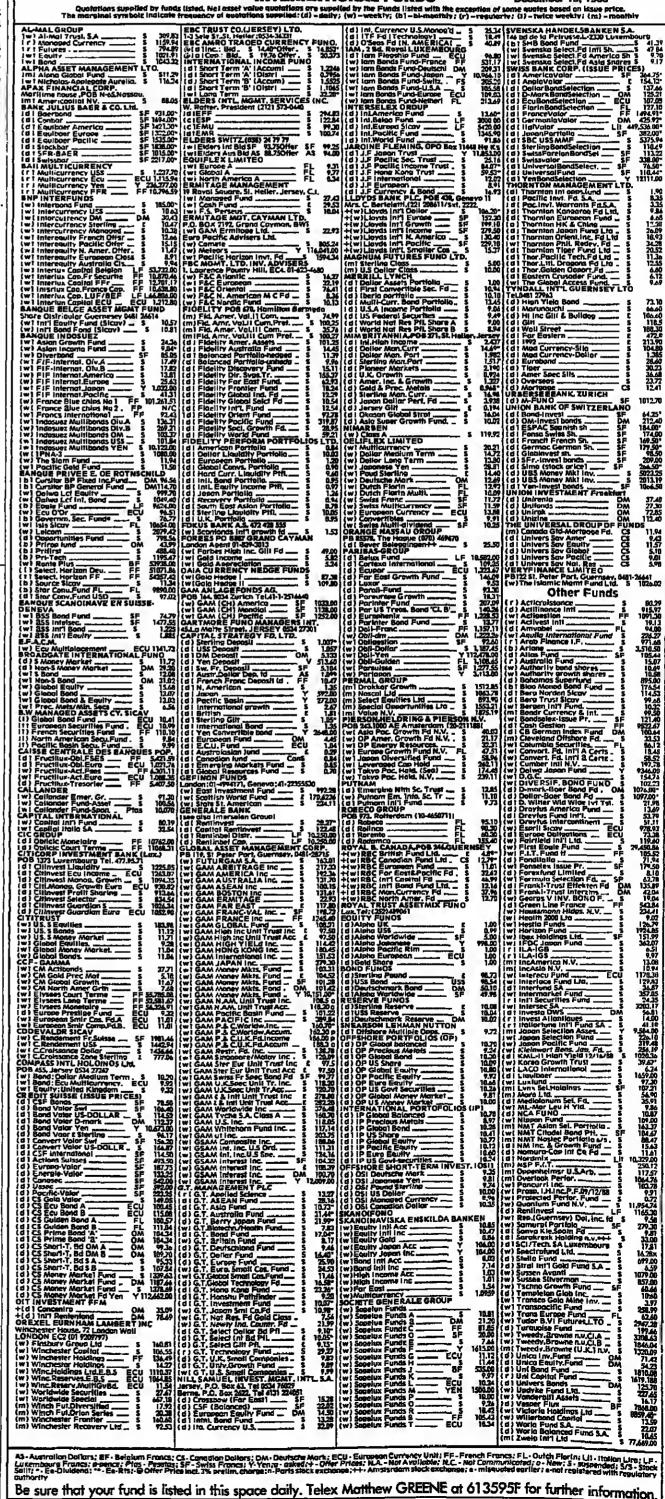
"Pillsbury did very well for itself," said June Page, an analyst at the Wall Street firm Bear, Stearns & Co. "In my own work, I was not able to come up with a higher value for the company than \$58 a share." News that Pillsbury will be sold

is also likely to be greeted warmly by its Burger King franchisees Many of them grew irate when Pillsbury said it would have Burger King borrow heavily to pay the

special dividend to shareholders. Under the merger, Pillsbury will retain its name and its headquarters in Minneapolis. Grand Met has said that Minneapolis would become the headquarters for its worldwide food operation.

But Grand Met is also expected have allowed the company's share-holders to buy stock at half price Philip L. Smith, Pillsbury's chairand would have made a takeover man and chief executive, is expected to make way for Ian A. Martin,

The firm and several employees have denied civil from 12.4 billion DM and raised profit once again, the statement **PILLSBURY:** Grand Met Wins - ADVERTISEMENT **INTERNATIONAL FUNDS** Quotations supplied by funds listed, Net asset value quotations are supplied by the Funds listed with the exception of some quotes based on issue price. The marginal symbols indicate frequency of evolutions supplied: (d) - daily; (w) - weekty; (b) - bi-manthir; (r) - regularity; (l) - twice weekty; (m) - monthir



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UAW representation.

for assembly-line workers.

For many Pillsbury people, the decision to sell to Grand Met is ny's directors adopted several anti- gouating. The Pillsbury corner will be

ecutive, said, "II you want to see a will obtain an additional S6 a share,

by formally offering \$60 a share,

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anese for "continuous improvethe rank and file. Many union members remain suspicious that As a practical matter, workers managers simply want them to

under kaizen are constantly enwork harder for less pay, a union couraged to find flaws, suggest im-provements in the manufacturing official said. Moreover, political rivalries process and criticize their own per-formance. They are strange, almost fanatical concepts for workers ac-ers on the issue of flexible working

customed to countering manageconditions. Nevertheless, Ford and GM ment criticism by filing grievances. spokesmen say they are encouraged by a provision of their year-old national labor agreements that en-By most indications, the pnion has been learning to live comfort-ably with Japanese management techniques. Reacting to the repre-sentation victory last week at the courages local union leaders and plant managers to create more pro-Diamond-Star plant, the UAW ductive work environments.

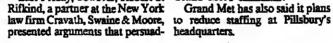
While GM declines to credit the president, Owen Bieber, said: "It is clear that this recognition Japanese ventures specifically for of our union is lurther evidence better labor relations, it has sent that there is no incompatibility be-many managers to observe its Fretween the UAW and Japanese mont joint venture with Toyota, where workers are represented by

Nearly 70 percent of the 872 the UAW. "It's very clear that the Japanese workers signed cards in favor of transplants' labor agreements are very competitive in the American Significantly, however, instead very competitive in the American of referring to "workers" — the market and do see a need for other

the Diamond-Star "production and Anthony St. John, Chrysler vice maintenance associates into the UAW family," referring to the only two job classifications at the above the president for burnan resources.

two job classifications at the plant extraordinary lengths to select workers whose test results show they learn quickly and work coop-eratively in a team. The union has been wary of team

concepts and reductions in job classifications because members Using stringent guidelines and testing, Diamond-Star managers believed they threatened job security. Having highly specific job cate-gories forced employers to keep more people on the payroll. have so lar hired lewer than 872 assembly-line workers from initial applications of more than 30,000.



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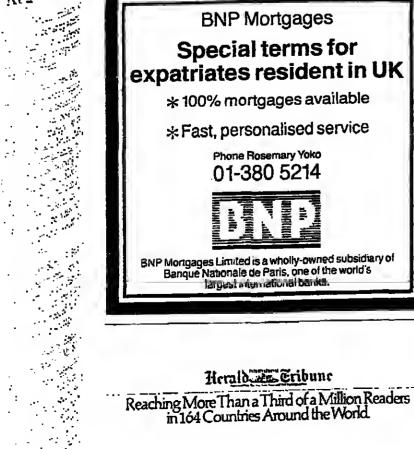


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company background, as well as shareholders, principal subsidiaries and holdings, foreign holdings, exports, research and innovation. Included also are records of each company's 1982-1986 financial performance, 1987 financial highlights, and other important developments during the past two years.

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there will be almost instantaneous retaliation on our part," Alfred Kingon told reporters.

The European Community says its ban responds to consumer health concerns, but Washington says its hormone-treated meat is not harmful and says the ban is a non-tariff trade barrier

Mr. Kingon said Washington had been very disappointed that its call for a delay on the ban had been rebuffed. But he welcomed the EC ministers' decision

to narrow the scope of the \$150 million ban by excluding pet-food meat. He estimated that this would cut the total at stake in retaliation by up to a quarter.

"The community would like to contain the damage, and we would like to contain the dam-age," he said. He played down the scale of the dispute, saying U.S. trade with the EC would amount to

some \$166 billion next year, compared with about \$150 million worth of meat. The sum is "not trivial, but it should be kept in context," he

Washington has said it will retaliate against the EC ban by raising tariffs on a range of community produce exported to the United

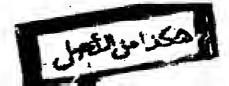
It has targeted beef without bone, pork hams and shoulders, timed tomatoes, instant coffee, fruit juices, fermented alcoholic beverages, pet food and sausage casings. The European Com-munity's counter-hit list includes U.S. honey, tinned sweet corn, dried fruit and walnuts in

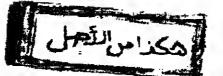
their shells. The two sides are due to meet Tuesday in Geneva at the General Agreement on Tariffs and Trade to discuss an EC complaint that 4% 5% 31% 7% Washington's retaliation would break interna-tional trade rules.

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SALOMON: Innovator in Ski Equipment Is Seeking a Broader Range

will do it again." Salomon's first foray into a then, despite a surge of demand in nonski-related business - golf Japan. equipment - has already proven successful: Taylor Made Golf Co_ , a golf club maker that it acquired in on the strength of the Salomon 1985 from the company's founder, brand name, an existing world net-Gary Adams, has been trans- work for marketing and distribuformed from a money-losing operation into the U.S. market leader for woods that now holds 10 percent of the world market. Consolidated net sales of golf equipment in the year ending March 31 increased 89 percent over the previous year, to 361 million francs.

The company oow aims to develop a full range of golf products. Salomon has already made major expenditutes to develop new

golf products, and company offi-cials believe the time and money is well invested: The golf ball market slone is worth 3.7 million frances a year, which is slightly larger than the world markets for tennis rackets and alpine ski boots. According

to company projections, the golf market will continue in grow, parneularly with the construction of new courses in Asia and Europe. In the latest fiscal year, golf ac-counted for 14.2 percent of Salo-

mon's 2.54 hillion francs in consolidated net sales; the figure is projected to rise to 21.3 percent this vear. The alpine ski sector, on the oth-

er hand, contributed 67.5 percent; cross-country ski equipment, 9,9 percent, and so-called clubline oroducts - hats, bags and ski accessories - 8.4 percent. Anne-Marie Berrette, the com-

pany's general secretary, explained Salomon's bunger to diversify from its origin in ski bindings. "In the next to years." she said, "we expect companies with only one product will meet some difficulties."

Salomon itself is not hounding along like it used to do. While group net income rose 54 perceot in 1983-84 and 67 percent the next year, net income actually fell 13.5 193 million francs. The company attributed the drop to heavy expenditures in research and development, increased staffing and the dollar's depreciation against the

But profit forecasts for the curpercent increase: the previous forecast was for a 3.6 percent rise. Analysts said there was oo cause for alarm in Salomon's recent, less

than spectacular results. "They will always avoid shortterm profit opportunities in favor of long-term growth and high quality products," said Bertrand Coste, an analyst at UBS/Phillips & Drew in London.

The emphasis on quality is one of the thiogs Salomon is counting on to belp increase market sbare in

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16.25 15.80 15.41 15.20 15.24 15.20 15.10 15.17 15.30 16.35 15.63 15.45 15.32 15.30 15.30 15.30 15.30 15.30 15.30 (Continued from first finance page) a slow ski equipment market. The what they do," observed Mr. Li-Jacques Limage, an industry ana-hystin Paris. "I have no doubt they but a lack of snow and near-stagna-tion but a lack of snow and near-stagna-ling what they do, both at the top tion has plagued the industry since level and at the factory level."

But the realities of running a major multinational corporation Salomon officials say that as the have led to inevitable changes at industry consolidates, they will rely Salomon. A team of executives leads the company that was once

solely family-run, and specialists play an increasing role in its comtion and the emphasis on technical plex finances. innovation in increase market share. Asked about the impact of for-

.Yet innovation is tempered with caution at Salomon. It is not a eign-exchange fluctuations on a corporation that made 89 percent eompany to leap intn new ventures of its sales nutside France last year, without catensive testing first. Mr. Barthod, the general manager, They are very cautious people." leaned back in his cardigan sweat-

The story of their growth is the story of successful diversifications, one after another. I have no doubt they will do it again,'

Jean-Jacques Limage, industry analyst

Mr. Limage said. "The president er. peered over his reading glasses considers himself like a mnuntainand gave a little sigh. Mrs. Berrette chimed in to ex-

ert." Georges Salomon. 63, clearly sets the company's tone. Leaving most administrative du-ues in nthers, the chief executive now spends virtually all of his time at Salomon research and develop-"We don't take any risks in specu-"We don't take any risks in specu-"" "We don't take any risks in specument sites, tinkering with test prodlation." Fluctuations in foreign-exucts and consulting with designers.

According to employees, he also ehange rates alone cut a potential 8 makes a point to visit all manufacpercent increase in net sales last turing sites in the region at least year to 5 percent, according to nnce a week. company documents. Mr. Salomon's involvement re-Salamon's success has been largely determined by the overlap

flects the fact that, in some ways, the company that be started in an Annecy worksbop in 1947 with his between sport and technology. As a result, the search for ocw products parents, François and Jeanne Salohas focused oo sports that, like skimon, remains a family operation. It was Georges Salomon's devel-

opment of automatic machinery to mass-produce ski edges that gave Salomon its first success and allowed the company to turn to mak-ing cable ski bindings in 1952, the percent in the latest fiscal year to first in its string of diversifications. The Salomon family remains the company's largest single shareholder. with about a 40 percent stake. and Mr. Salomoo's son, Bernard, has been designated as his eventual successor. In preparation for as-

suming that role, the younger Salorent year, ending in March, were mon was recently tapped to manrecently revised upward to a 14 age the company's winter sports subsidiary in the United States, He was previously marketing manager

of the binding division. The family feeling appears to have rubbed off oo Salomon employees. Photographs of the late François and Jeanne Salomon hang in various company offices, where a small-town friendliness pervades the work atmosphere. Employees' attire is casual and sporty, and managers encourage the staff to say

what they are thinking. "People seem to really enjoy move into tennis equipment had already been made.

Mr. Limage said it was typical Salomon strategy is to enter indus-tries that are highly fragmented. and make "a technological hreakthrough." Development of the rearentry alpine boot was one such innovation.

But even company employees questioned the decision in 1985 to begin work on a ski design. Wheo we went into the ski

many people at Salomon thought it would be difficult to do something really new," said Mr. Barthod. But, he said the ski to be unveiled at a major winter sports show in early 1990 would offer a higher-quality finish and better consistency than competitors' skis at a lower cost.

When it enters the ski market, Saloman will face more competition than it has encountered in other sectors: There are currently about 85 ski manufacturers in the world. Nevertheless, Salomon's long-term amhition is to achieve anoual ski sales of 1 billion francs and to draw close to its French rival, Ski Rossignol, which has a 25 percent market share.

Competitive feelings between Salomon and Rossignol were heightened a couple of years ago when Salomon hired away "several of the best" Rossignol engineers to work on its new ski, Mr. Coste said. "They immediately fell into a lit-

the war." the analyst said, adding that the bad feeling remains. Asked about the incident, Mr.

Barthod said; "People fram Rossignol appreciate that in Salomon, people working in research and de-velopment are highly appreciated. That was not really the case with Rossignol."

Analysts concurred that Salomon is in a different class than its French competitor.

"Salemon is far better managed and has a far clearer strategic view ing and golf, involve equipment with a degree of sophistication. of its own future than Ski Rossig-

Tennis probably will be the sport Salomon tackles next, Mr. Barthod ool," said Mr. Limage. "There is no said, indicating that the decision to comparison possible." **OBLI - GULDEN** Société d'Investissement à Capital Variable 10A. Boulevard Royal - Luxembourg

DIVIDEND NOTICE

The Annual General Meeting of Shareholders of OBLI-GULDEN has unanimously decided to distribute the income received during the linancial year to Just September, 1988 by assigning to "A" shareholders HFL, 60 - per share held on the 15th December, 1988.

The dividend will be paid to "A" shareholders on the 22nd of Paribas (Luvernbourg) S.A., 10A, Boulevard Royal, Luvernbourg, Dividend cheques will be send to registered "A" shareholders

The dividends not claimed by the "A" shareholders within 5 years of the predicted date will lapse and revert to the Fund

For the "B" shareholders, the dividend will be capitalised in the net asset value per B share.

> Luxembourg, 15th December, 1988 OBLI - GULDEN

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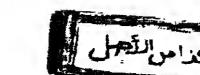
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Via The Associated Press

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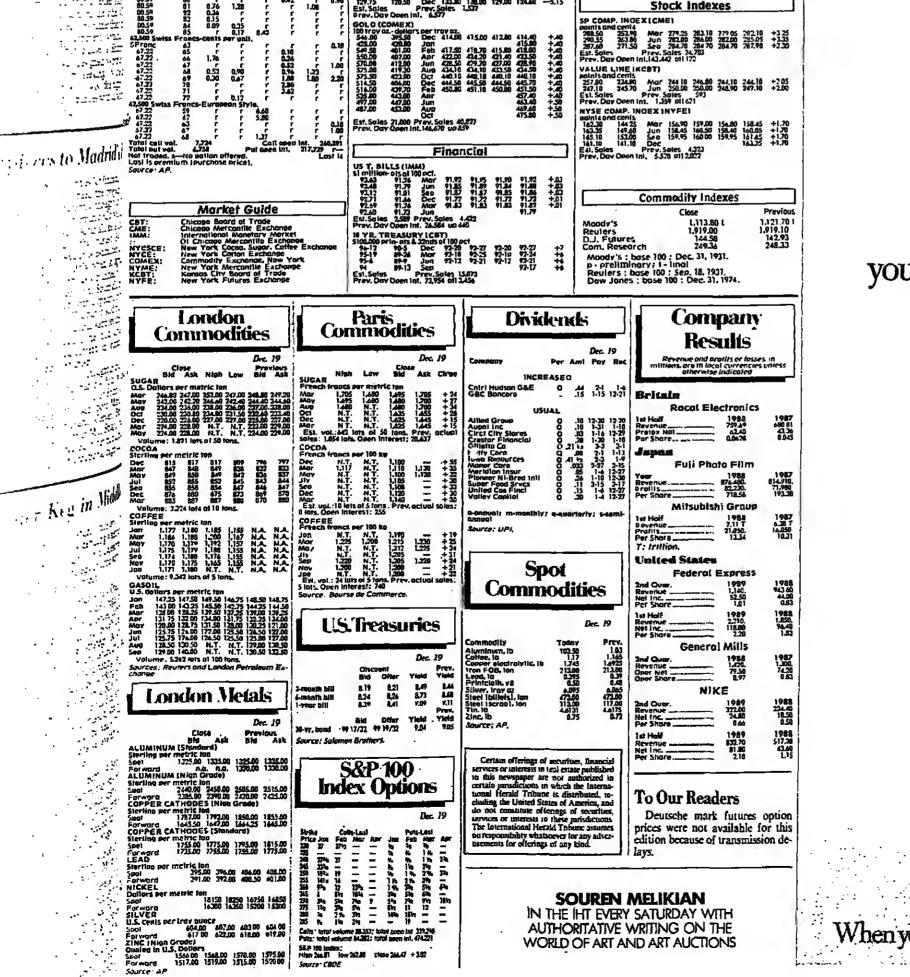
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Page 13



'Whatever you set out to do you have to do as well as you know how.'

Raymond Chandler.

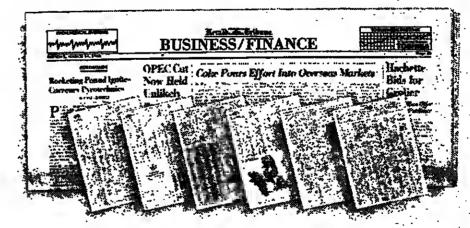
When you make a great beer, you don't have to make a great fuss.

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Monday January 2nd, the IHT will publish its <u>1988</u> World Stock Market Wrap-up

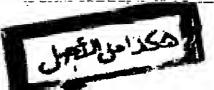
This annual feature will include complete statistical analysis of 1988 trading on the New York Stock Exchange and the American Stock Exchange. Plus the other selected world stocks quoted daily in the IHT and market commentary from IHT correspondents.

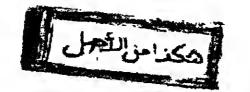


<u>For financial</u> and Corporate advertisers,

this is an outstanding opportunity to appear in an issue which many investors and professionals keep for year-round reference. Time is short and space is limited. For further information contact your nearest IHT representative or: Rolf D. Kranepuhl, 181, avenue Charles de Gaulle, 92521 Neuilly Cedex, France. Tel.: 46.37.93.75. Tlx: 613595. Fax: 46.37.93.70.

Herald Fribune.





The U.S. currency fell to 1.7615 DM from 1.7650 DM Friday, and

The pound was unchanged at

Bearing in mind the "bear trap" that was set by central banks last new year, when sharp declines in

the dollar were countered unex-

pectedly by vigorous intervention

in very sparse post-holiday mar-kets, most operators showed a de-

sire in approach this year's holiday

The dollar also eased in 1.4860

Swiss francs from 1.4885 francs, but rose to 6.0225 French francs

from 6.0200 francs. (UPI, Reuters)

The price of platinum rebounded and then tumbled on Monday as

traders warried about last week's

news that Ford Motor Co. bad de-

veloped a platinum-free anti-pollu-tion device for vehicles, Reuters

opening of \$533 and last Friday's close of \$521.

In New York, the metal for Janu-

The main fall followed the start

reported from Zurich.

with square positions.

to 124.05 yen from 124.35 yen.

What's of the base Currency Markets Bears Right Higher Interest rates after the Federal holds werk By Jim Hoad New YORK - The dollar end-ech higher against most major cur-rencies Mooday, supported by higher interest rates after the Federal Kestre Board oghtened credit ist werk By Jim Hoad New York - The dollar end-ech higher against most major cur-rencies Mooday, supported by higher interest rates after the Federal Kestre Board oghtened credit ist werk By Jim Hoad New York - The dollar end-ech higher against most major cur-rencies Mooday, supported by higher interest rates after the Federal Kestre Board oghtened credit ist werk By Jim Hoad New York - The dollar end-ech higher against most major cur-rencies Mooday, supported by higher interest rates after the Fede-ral Reserve Board oghtened credit. Ist werk New York - The dollar end-eving man interest rates after the Fede-rate Reserve Board oghtened credit. Ist werk New York - The dollar end-eving man interest rates after the Fede-rate Reserve Board oghtened credit. Ist werk New York - The dollar end-eving man interest rates after the Fede-rate Reserve Board oghtened credit. Ist werk New York - The dollar end-eving man interest rates after the Fede-rate Reserve Board oghtened credit. Ist werk New York - The dollar end-eving man interest rates after the Fede-rate Reserve Board oghtened credit. Ist werk New York - The dollar end-eving man interest rates after the Fede-rate Reserve Board oghtened credit. Ist werk New York - The dollar end-eving man interest rates after the Fede-rate Reserve Board oghtene rates after the Fede-rate Reserve Board oghtene r

the morning, but trading became

very quiet in the afternoon. Many banks had already closed their in-

terbank dealing operations for the

The U.S. currency rose to 1.7655

Deutsche marks, up from 1.7585 DM, and to 124.225 yen from

124.15 yen. It also elimbed to 1.4905 Swiss francs from 1.4818 francs, and to 6.0325 French francs

But the British pound rose to 51.8210 from 1.8185 on Friday.

The pound was bolstered by firm

"It was the slowest day of the year," said Robert Ryan, a foreign

exchange manager for Irving Trust Co. "And this was Monday, The

rest of the week will be deadly. The bank-to-bank market bas com-

Mr. Ryan said the dollar's marginal firming in a thin, trendless market was the result of position-

squaring as the year drew to a close.

rather than any fundamental shift

in the currency's outlook.

bolidays.

from 6.0235 francs.

interest rates.

pletely dried up."

INTERNATIONAL HERALD TRIBUNE, TUESDAY, DECEMBER 20, 1988

Governor Says

Fed Not Pushed

By Europeans

Revier:

Angell, a governor of the U.S. Federal Reserve System, said

Monday that the central bank

had nnt been pressured to

push interest rates higher by

such moves in other countries.

"That hasn't put us under any pressure at all," Mr. An-gell said in a television inter-

view. He had been asked about

week in West Germany and

Financial markets have

speculated the Fed will soon

raise its discount rate, charged

on loans to banking institu-

tions, from the 6.5 percent lev-

Mr. Angell also said. "The

4.5 percent rate of inflation we've been experiencing has

been unsatisfactory. I think

that we are less likely to have a

recession if we act to bring this

incipient upwards price move-ment in a halt."

He refused to say if the Fed's

policy-making Open Market

Committee acted to restrict

credit at a meeting last week.

el in effect since August.

other European countries.

WASHINGTON - Wayne

U.S. Thrifts Fail to Tap Full Japanese Interest

TOKYO - Troubled U.S. savings and loan associations could be losing an opportunity to unload the bundreds of millions of dollars of nooperforming real estate investments that have been crippling their balance sheets, according to analysts. Japanese investors are showing increasing

interest in the thrifts' extensive commercial real estate holdings for the first time since Congress allowed the associations to branch into commercial real estate in 1982.

But the same lack of sophistication that got the thrifts into trouble could keep them from attracting more than a trickle of Japanese investment, analysts say, because deals are not being structured in a way that is auracove to most Japanese.

"There is no question the demand is out there," said Jack Barthell, partner at Kenneth Leventhal & Co., a Los Angeles accounting firm that works with Japanese real estate investors. "But the entire thrifts industry has been very slow to pick up on it." "We are aware of some interest from Japa-

nese investors, but it is now limited to experienced investors," said Peter Ryder, vice presi-dent at Salomon Brothers Asia Ltd.

Several investment bankers in Tokyo said that they had a number of deals in the works and that they had recently completed some agreements, but they declined to give details. There are 3,000 thrifts in the United States,

and nearly 1,000 are losing money, according to

A lack of sophistication attracting more than a trickle of Japanese

could keep the thrifts from investment.

analysis. Estimates of thrifts' losses for the first 11 months of 1988 range up to \$7 billion. Some of the thrifts' holdings are potentiall hurative, said Mike Medzigian, manager of Deloitte Haskins & Sells's real estate consulting group in San Francisco.

group in San Francisco. Thrifts became beavily involved in making syndicated loans to build botels in the early 1980s. When a tax advantage for unprofitable hotels was wiped out by the Tax Reform Act of 1986, many loans went bad, leaving thrifts with

assets that few knew bow to manage. Japanese investors buying thrifts' property have so far been limited to real estate firms with considerable experience in the United States. They represent only a small fraction of the Japanese money that could find its way to the thrifts.

Major buying from Japan will not start until thrifts attract institutional investors that buy properties for their portfolios, many real estate experts say. These investors demand predict-able and safe cash flows.

Thrifts have so far done little to forge deals including either feature.

Page 15

Real estate analysts say thrifts could spark Japanese interest by assembling properties in deals such as pooled mortgages that would cootain 10 to 50 investments. Such arrangements would mitigate the impact of an unexpected nonperforming asset and could help to ensure regular cash flows.

Thrifts have not put together such deals partbecause they still do not understand the dangers of commercial real estate, analysts say. "Many well-designed and well-located prop-

crues are having problems because of the local economies and because their owners were lacking in experience," Mr. Ryder said.

In addition, many thrifts do not understand the needs of Japanese investors, said Michael Wilson, vice president and director of research at the U.S. League of Savings Insolutions, an association of thrifts.

"A lot of thrifts have oever dealt with institutional investors in the U.S. and they have had little contact with Japan in any form," he said. Mr. Wilson said the Federal Home Loan Bank Board was aware of potential Japanese interest and might consider a real estate investment trust in which the government would guarantee income flows. "But these things take time." be said.

Thrifts could easily make properties more attractive by nffering better terms, Mr. Medzigian said.

DEBT: Bush Will Undertake Review of U.S. Policy

(Continued from page 1) 20. His comments Monday, which sources. followed a World Bank report Sunday that was cridcal of industrial-

ized countries' debt strategy, marked the clearest admission to date by the United States that the Baker Plan has been overtaken by events and that a new phase in the strategy is needed.

ernments have already called for such a reassessment and both have promised in put forward new sug-gestions aimed at reducing the debt burden, although neither has yet spelled out details. In addition, President Mikhail S. Gorbachev of the Soviet Union, speaking at the United Nations earlier this month,

debtor countries as well as Western bankers, call for debt reduction rather than forgiveness. The latter means wiping out the debt, creating losses for the creditors, and there-

new lending, at least from private existing debt at a discount and to accept a lower rate of interest. By contrast, reduction of the an-

By contrast, reduction of the an-nual cost to service the debt could banks could be asked in exchange improving the economic outlonk of source of the second be asked in exchange SI debt of existing debt for 50 cents worth of new debt. worth of new debt.

Banks might find that 50 percent reduction is a worthwhile price to pay to receive a debt on which there is no doubt about interest and principal payments.

Mexico has already used a varia-tion of this formula. Early this year, it purchased \$3.7 billion of existing debt with an average life of 16 years in exchange for \$2.6 billion of new 20-year debt. But the swap, which extinguished \$1.1 billion of old debt, failed to attract the volume of business Mexico had hoped for because only the principal of the new debt was effectively guaranteed.

Mexico had used part of its reserves to purchase at a deep discount from face value zero-coupon U.S. Treasury bonds. At the re-dempsion date of the new Mexican in exchange for the existing debt. dempdon date of the new Mexican Because of the guarantee, the debt, the U.S. bonds, held in es-

Div. Yid. PE 100s High Low 4 P.M. Chige High Low Stock Div. Yid. PE 100s High Low 4 P.M. Chige High Low Stock

Report Muddles Outlook on U.K. Growth

Reuters LONDON - Data pub-lished Monday that measured third-quarter economic growth in Britain included such serious distortions that economists said it was impossible to tell from the statistics how fast the country's econo-

my is growing. The Central Statistical Office said that wide discrepancies in the three measures it nnrmally uses to calculate average third-quarter gross domestic product prompted it to compile average GDP growth using only one measure

production. The CSO said third-quarter

economists said.

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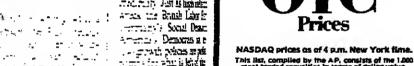
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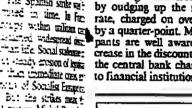
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And which interest that to rate the interest that the interest that the interest the interest that the interest the intere New York Tunes Service NEW YORK - A further inmay be later rather than sooner and that banks may have to raise the

The inflation polices is credit market analysts say, even if the Federal Reserve Board contin-

"in growth rates, many: banks are likely to be the major and the water banks are interest over the next two weeks, which for market partici-

and to the financial markets that

And the second the central bank charges on loans new 84-to-8% percent trading A third factor that could force there are seasonal pressures on range for the federal funds rate, the Fed to raise the rate, a sharp short-term rates." et maar with the TALLY of Specific League

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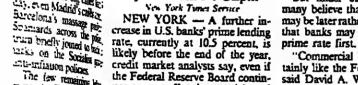
By Jim Hoads P ARIS - The money more of press colleges invasions for disactive invasions for disactive interstance lass week lassi that stanced lass week lassi that stanced lass week lassi down thickens and about the caramel candy building at the unaffic iam outside lessi down thickens and police interstance driver, about the interstance driver, about the

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The faw remaining ks, wes to put off a long-anticipated increase in its discount rate. The Fed and the commercial

and ther case, pants are historically the slowest of The Fed last week sent a direct The Fed last week sent a direct

it had tightened credit conditions The Spinish surk at by oudging up the federal funds within minum en by a quarter-point. Market partici-

"Banks like to get rate increases

At the end of last week, rates on three-mooth certificates of deposit stood at 9.35 percent, six-tenths of a point above the low end of the prices surged abruptly last month.

In the absence of any market-

affecting news, Mr. Ryan said there

was a possibility that the dollar

could reach 1.78 DM by the end of

He said some traders were still

looking for the Federal Reserve to

raise the discount rate from its cur-

rent 6.5 percent, but with each

passing day the chances of a rate

Dealers noted that there was lit-

tle reaction to Fed governor Wayne Angell's remarks about the rate of

inflation prompting the Fed's po-

licy restraint since they tended to

confirm what most participants al-

Operators were wary about car-

rying major positions over the com-

nike before 1989 were declining I Platinum Price Lower

dollar ended mixed, gaining on late support from position-squaring be-lore the end of the year

ing holiday season, and moves were ary delivery was off \$28.50 in early afternoon, at \$526 an ounce.

the year.

steadily.

ready assumed.

fore the end of the year.

percentage point or more. 'Commercial banks would certainly like the Fed to move first," the discount rate, currently at 6.5 said David A. Wyss, the chief fipercent, at any moment. But Mr. nancial economist at Data Re-

sources Inc., an economie forecasting firm based io Lexingtoo, Massachusetts, "But if rates on certificates of deposit stay where they are now, I would expect at least a quarter of a point rise in the prime during the week after Christmas.

in before the first of the month because many of their loans are repriced at that time."

ł

The Fed could decide to increase Wyss and other analysts said that as long as the dollar remained fairly

stable and no addioonal signs of sharply higher economie growth or-mucb higher inflation appeared, the central bank was under no compunction to raise the rate. In that regard, the analysts said that data on consumer prices, to be

released Tuesday, were likely to be the largest potential problem for the Fed and the credit markets. But most of the analysts do not

expect the report to show that

Div. Yid. PE Nils High Low 4 P.M. Chipe High Low Stock

many believe that the Fed's move their cost of funds. Generally, the banks at the discount window, aldifference between certificates of most certainly will not occur, even deposit and the funds rate is a full though the difference between the discount rate and the federal funds rate is so wide that many institutions might avail themselves of

much cheaper money. "Except for one week at the end of November when borrowings were quite large, average borrowings ouistanding have been running pretty consistently at \$400 million to \$500 million a day," Mr. Wyss said.

the discount rate is, that is a very oping countries. low level of borrowings."

Harold C. Nathan, the senior financial economist at Wells Fargo officials and many commercial Bank, agreed that the discount rate "is the cheapest thing going, espe-cially at this time of the year, when

Div. Yid. PE HOS High Low 4 P.M. Chies

The Japanese and French gov-

Most proposals, put forward by

fore little likelihood of continued

"Considering how wide the made a number of proposals aimed spread between the funds rate and at easing the debt burden of devel-

High Low Stock

The guarantee it is seeking could

back the sale of new debt to banks

the cost of existing debt. Mexico's aim is to reduce its annual \$9 billion interest payments - it currently is not making any principal repayments — by at least one-third.

GDP rose a provisional 1.2 percent over the second quar-But because third-quarter

data were calculated differently, comparisons are invalid,

Div. Yid. PE 1006 High Low 4 P.M. Chipe

the debtors, possibly open the way for banks to resume loans. One solntion, actively being sought by the new president of Mexico, Carlos Salinas de Gortari, is to have creditor governments provide guarantees for debtor countries that could be used to cut

be extended collectively, via the World Bank or the International Mnnetary Fund. The guarantee on the repayment of principal as well as on interest, would be used to

new debt would be worth more to crow by the U.S. government and lenders than the old debt and banks then worth their face value, are to would be expected to exchange the be used to repay the lenders.

	The state of the s	Monday's	High Low Slock Div, Yid, PE Kills High Low 4 P.M. Chibe	High Low Stock Div, Yild PE 1005 High Low 4 P.M. Chine	1834 AV4 LTX 11 852 714 A34 A34	High Low Stock Div. Yid. PE 1805 High Low 4 P.A. Crime 2714 18 Pentr of 1.50 6.2	High Low Stock Div. Yid, PE 100s High Low 4 P.M. Chige 243: 71- Sthurbh 13 455 163a 193a 1934 - 14
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BOOKS

STALIN AND THE KIROV AFFAIR

By Robert Conquest. 164 pages. \$16.95. Oxford University Press, 200 Madison Avenue, New York; N. Y. 10016.

Reviewed by Adam B. Ulam

O N Dec. 1. 1934, Sergei Kirov, a member of the Politburo and one of the highest officials of the Soviet regime, was mardered by one Leonid Vasilevich Nikolayev in the headquarters of the Leningrad Communist Party. As Robert Conquest notes, no other assassination in modern history, save the one that had triggered World War I, has been followed by such dire gered world war i, has been to the rest of the set of the set of the next four years a plethora of people in Soviet Russia, incloding Lenin's erstwhile closest associates, such as Trotsky and Bukharin, were accused of having been privy to the plot that had led to Kirov's death, found guilty with or without trial and executed — Trotsky being assassmated abroad. The Kirov affair marked the opening of the great wave of terror that swept the Soviet Union during the next five users claiming millions of victime years, claiming millions of victims. The official (that is, until 1956) version of the assassi-

nation held it to be part of a conspiracy by Stalin's enemies to seize power. But in his speech at the 20th Party Congress in 1956 Khrushchev hinted at a different plot: It was not Stalin's enemies, but his own secret police, that might have been behind the murder. In 1961 the Politburo appointed a commission to investigate the affair.

dispatch his "contrade in arms" recently have been aired by some Soviet historians and were repeated in a play for the Moscow stage.

Still, there is no official verdict. We now have a new commission charged with investigating the crimes of the Stalin era. Will it be more forthcoming than the one appointed by Khrushchev in 1961?

Trotsky, Zinoviev, Bukharin and numerous others sent by Stalin's courts to their doom were innocent of abeting the murder, and the despot knew it. Yet the question remains: Did he anthorize the killing, and if so, Argon Ahold Alzo AMEV A'Dom Rut Amro Bank Bols why? Even among diehard Communists, few today could be so naive as to hold Stalin incapable of sanctioning the murder if it saited his purposes. But therein lies the crux of the problem: Would it have been in Stalin's interest to establish the precedent of a successful assassination attempt on a high Soviet potentate? If he had been envious of Kirov's popularity, couldn't he by 1934 have destroyed him politically, as he previously had such popular leaders as Trotsky and Bukharin?

These are but some of the questions with which Conquest deals in his intriguing recapitulation of the assassination, its background and ramifications. His book presents a succinct but comprehensive picture of the murky train of events that culminated in the shots in the Smolny Institute in Leningrad on the afternoon of Dec. 1, 1934. Equally impressive is his assiduity in assembling all the available facts about not only the main, but also many secondary actors in the drama. Some might still dispute Conquest's main conclusion which, as the title clearly suggests, makes Stalin directly

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CHEESS By Robert Byrne M IKHAIL Chinogin's Defense to at the game between Grandmasters Nick de Firmian of Oakland. Cali- fornia, and Joel Beajamin or Brook- byn, New York, from the fifth round of the 1988 United States Champion- ship, which ended on Oct. 17, should be enough to discourage further ex- persent with this strategy. The Crigoria key move, 9Nd7, clears a square so that 10 d4 cat be some of the 1988 United States Champion- ship, which and sho pre- verses White's normal developing move, 11 Nbd2. However, after 11 af Bd7 12 Na3, the attack on the 50 parm is unpleasant bacause 12b6 Bd7 12 Na3, the attack on the 50 parm is unpleasant bacause 12b6 Na5 Bc8 17 Be3 yields White solid superiority, as in an Unzicker-Blau threater 14 ab ab 15 Nb5. And 13Bg5 14 Ng5 h6 allows 15 Nt7i?; NT 16 da ba b 17 Nb5 Ced 81 8 Nb5; with a rook and two pawns plats threat ministive for two minor pieces. Benjamin chose to give up his strong point in the center with 31e5 14 Ng5 h6 allows 15 Nt7i?; NT 16 da ba 17 Nb5 Ced 81 8 Nb5; with a rook and two pawns plats the ministive for two minor pieces. Benjamin chose to give up his strong point in the center with 31e5 14 Ng5 h6 allows 15 Nt7i?; with a rook and two pawns plats the ministive for two minor pieces. Benjamin chose to give up his strong point in the center with 31	Correst Damp Starting Pace A 18.44 18.40 5.7.9 18.42 21.5 21.6 <t< th=""><th></th></t<>	
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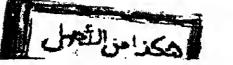
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Page 17

SPORTS

t Into Rhine SIDELINES

Association said.

curtziled.

David Berst, director of enforcement for the NCAA, said the case

"involves some serious violations." In its letter detailing the sanctions, the

NCAA asked Oklahoma to show cause why it should not be penalized

further if it fails to discipline two assistant football coaches and the

former recruiting coordinator, and fails to disassociate itself from a

Davis Cup Winners Welcomed Home

FRANKFURT (Combined Dispatches) - The West German tennis

team brought bome the Davis Cup from Sweden to a triumphant welcome on Monday. Their chartered plane landed in Bonn, so that the

team could head straight to a reception with the West German president, Richard von Weizsäcker, in his official residence.

the team as they posed for photographs. In Sweden, which lost to the Germans Sunday in a surprise, the press

was critical of the fact that the Swedish Davis Cup team could master no player to fight Boris Becker's substitute, Parick Kuchnen, in a match Sunday. Mats Wilander has shin splints, Kent Carlsson had a strained

groin and Anders Jarryd has shoulder pain. When this was announced, the crowd at Goteborg, Sweden, reacted with loud boos.

· Houston Oilers wide receiver Emest Givens after the Oilers lost 28-

Son Antonio

23 at Cleveland, only to face a wild-card game Saturday back on the frozen shore of Lake Erie: "I don't want to come back to this rat hole."

National Basketball Association Standings

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21/2

Mitsubishi Ads by Griffith-Joyner

For the Record

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nounced. No replacement was named.

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Cleveland 25, Houston 23

Pittsburgh 40, Migmi 24

SUNDAY'S RESULTS

New York Jets 27, New York Glanis 21

ENGLISH FIRST DIVISION

on L. Nattinoham Forest D

Philadetonia 21. Golics 7 Seattle 43, Los Angeles Raiders 27

Son Diego 74, Konsos City 13

"This villa has never seen a more significant trophy," Weizsäcker told

lograms of toxic solvent mical plant on Monday. sina. Athistry said 300 to 400 zol and dichlormethane r at the Bayer plant in

tal damage because the cials in the Netherlands a precaution, they said but agreed that the leak

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r was the West German mponents were delivered

Vietnam

of Vietnamese soldiers, nee it invaded Cambodia 1 Monday as crowds of ampong Cham across the

the 6th and 309th Divirey had served from one to tant to talk in the presence es with them. n six army divisions would wer the next few days. A

c that by the end of the Cambodian in 1988, As the Vietnamese say. st Ties by '93

Noo predicted that South with the Soviet Union and the national news agency

ority on talks with Kim I hostility between the two

allies of North Korea, and main friends, had shown wer conference on Korea

litical Parties

ary rolers warned Monday aid parties must obey suict to criticize one another. id that if poblicians wanted

abide by the regulations, ons." eforbidden, the government ing was issued now by the rma since 1962 and only this n 160 parties have registered anounced after the military

sing for democracy. menia Quake

n's main earthquake rebe s from the stricken area to ivors among the ruins has a ionstruction. menian capitol of Yerva ister and head of the min and most of the members d ow on Tuesday and would be

nd stage, which is of a more goal is to restore the ara's ing careful not to

Seattle Outguns Raiders, 43-37, to Win AFC West NCAA Confirms Oklahoma Sanctions

J.

NORMAN, Oklahoma (AF) - Oklahoma's football program was 10 Teams Set stated on three years' probation Monday for numerous recruiting viola-licons, a penalty that might have been less if some people involved in the stolations were not still at the school, the National Collegiate Athletic For Bruising The sanctions bar the Sooners from bowl appearances for the next two The sanctions bar the Sooners from bowl appearances for the next two NFL Playoffs years and will keep them off television next season. Recruiting also will be

Compiled by Our Stuff From Dispatcher It is now settled. These teams have made the National Football League playoffs; Philadelphia, Se-attle, Cleveland, the Los Angeles Rams, Buffalo, Cincinnati, Houston, Chicago, Minnesota and San Francisco.

Left out in the cold after Sunday's games: the New York Giants, New England, New Orleans and Indianapolis.

And so the trek to Super Bowl XXIII begins this Saturday in Cleveland. The Browns' 28-23 vietory over the Houston Oilers resulted in both teams finishing with 10-6 records and earning American Conference wild-card berths. They will meet again Saturday. The game will be in Cleveland because the Browns had a better divisional record. The teams split their season

"Embarrassing end in sick story" said a headline in Monday's Gote-borgs-Posten. "Losers also have a responsibility" said Stockholm's Svenska Dagbladet. [AP, Reuters] series, with Houston winning by 24-17 in Houston on Nov. 7. The National Conference playoffs will begin on Monday with a wild-card game featuring the Minnesota Vikings against the Los An-

(i TOKYO (AP) — Florence Griffith-Joyner, the American track and field athlete who won three gold medals and one silver in the Scoul Olympics, will appear in television and newspaper advertisements for Mitsubishi Electric Co. of Japan, the company announced Monday. The official declined to disclose the one-year contract fee. geles Rams. The Houston-Cleveland winner will play the Bills at Buffalo on either Dec. 31 or Jan. 1.

The Seattle Seahawks, who won The coach of the San Diego Chargers, Al Saunders, who provoked the ire of top management of the NFL team with critical comments about the players he was given to work with, was fired Monday, the team anthe AFC West by defeating the Los Angeles Raiders on Sunday by 43-37, will face the Bengals in Cincinnati on either Dec. 31 or Jan, 1. (AP) "There are a lot of guys on this John Brophy was fired as coach of the Toronto Maple Leafs on team, including me, who have nev-Monday and the former assistant general manager, George Armstrong, was named interim coach, team owner Harold Ballard announced. (AP) er won a major championship of any kind," said David Krieg, the Seabawks' quarterback, who

passed for four touchdowns. "It were the Philadelphia Eagles and feels real good. The longer you the San Francisco 49ers. Philadelwait, the better it is." Cincinnati's 20-17 overtime vic-

tory over the Washington Redskins New York Giants lost to the New last Saturday earned the Bengals York Jets by 27-21. The Eagles and the AFC Central title and bomethe Giants both finished with 10-6 field advantage in the playoffs. records, but the Eagles won both They will not play the Houstontheir games against the Giants. veland winner in the conference The Rams will be at the Metrosemifinal because all three teams

dome in Minneapolis for their playoff opener unless the Vikings National Conference teams that lost to the Chicago Bears Monday elioched division titles Sunday night. In that case, the Rams will be host to the Vikings.

phia beat the Dallas Cowboys by If the Rams beat Minnesota in 123-7 and won the NFC East as the the wild-card game, they will face Miami, If the Rams beat Minnesota in

the Bears, who have the home-field advantage in the playoffs, and the Eagles will play the 49ers on Dec. 31 or Jan. 1. If Minnesota wins the wild-card game, it will olay the 49ers, and the Eagles will play the Bears.

The conference championships will be played Jan. 8 at the home

(NYT. AP)

Rams Defeat San Francisco But 49ers Win the NFC West

went shead for good on Johnson's second field goal, which made it 20-17 with 1:52 left in the first half.

28 yards earlier for the Raiders.

Tim Brown got the first Los Ange-

LOS ANGELES - The Seattle Seahawks won their first-ever Na-Schroeder completed 22 of 49 tional Football League division tipasses for 354 yards with one intertle Sunday, beating the Los Angeception. He threw a 51-yard touch-down pass in Willie Gault in the les Raiders 43-37 as Dave Krieg passed for 410 yards and four second quarter, a four-yarder to Steve Smith late in the third quarter touchdowns and Norm Johnson kicked five field goals. and a 54-yarder to Fernandez with

The Raiders had a chance to win the game and the AFC West in the 12:54 left in the game. Bahr kicked field goals of 26 and

The Assurated Press

NFL ROUNDUP

final minute. Los Angeles got the ball at its own 33-yard line with 1:08 remaining and no timeouts. Jay Schroeder threw a 22-yard pass to Mervyn Fernandez, putting the ball at the Seattle 45-yard line, but then Schroeder threw four straight incompletions. The last one was into a crowd in the end

zone and was batted away. Krieg, who completed 19 of 32 passes with one interception, threw a 75-yard touchdown pass to John L. Williams midway through the third quarter, giving the Scahawks a 37-20 lead. But Schroeder's third touchdown pass of the game made

it 40-34 with nearly 13 minutes left. Johnson's fifth field goal without a miss, a 32-yarder with 5:18 remaining, gave Seattle a nine-point lead. Chris Bahr kicked a 24-yard OUTNUMBERED - Phil Simms, the Giants quarterback, looked dejected after New York Jets Scott Mersereau, left, Marty Lyons and Kevin McArthur, right, performed the "sack dance" Sunday. field goal with 2:21 to go and Seat-tle got the ball back, but the Seahawks stalled, setting up the Raid-

ers' last-gasp drive. Krieg threw a 35-yard touchdown pass to Steve Largent and 17 and 30-yard scoring passes to rook-ie Brian Blades, who had four re-ceptions for 123 yards. Krieg had thrown five touchdown passes during a 35-27 victory over the Raiders at the Kingdome on Nov. 28.

Johnson also kicked field goals of 39, 24 and 40 yards in the second quarter and a 35-yarder with 14:46 left in the game. The Seahawks



are from the same division.

By Tony Kornheiser

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Solis Alargene Houstop 31 24 26 35-120 Otolission 14-21 7-8 35, Waadson 4-16 7-11 19; GAnderson 11-107-1024, WAnderson 9-120-018, Rebeutades: Son Antonto 54 (Ganderson 10), Houston 67 (Olgiuwon 17), Assists; Son Anto-nio 23 (WAnderson 5), Houston 31 (Floryd 10).

Selected College Scores

Loyola, III. 19, Cal-Irvine M. Arizona 76, Washington SI. 59 level St. 99, Bradley 97 Peppendipe 16, Northeastern 91

AP College Poll

Washington Post Service WASHINGTON - Nobody ever played basketball so well for so long as Kareem Abdul-Jabbar. As a young man he was so feared that before he ever played a college game, the NCAA changed its rules to eliminate the dunk shot, and still his team won the oational championship every year he played.

In the NBA, though he was neither the offensive force Wilt Chamberlain was, nor the defensive force Bill Russell was, Karcom was an elegant distillation of the two. He played with effortless grace. Unique among 7-footers, Kareem was able to dominate without appearing aggressive. Take, for example, his trademark shot: While its

appeared evident that the Lakers were catering to Kareem out of respect for what he was, not because they require what he is. The Lakers have been Magic Johnson's team for quite some time.

Kareem's personality has changed, too. For so much of his career the brief eye

VANTAGE POINT

contact he granted the public was remote and disdainful. He seems gentler, more approachable. He's been genuinely moved the outpouring of affection for him as be stops in city after city collecting tributes in this, his final season in the National Basketball Association.

"I'm really pleased that people are take time and show this effort" be

Chamberlain who first said, "Nobody loves Goliath." Look at the great centers of our time. Chamberlain, a loquacious, en-

tertaining man, was reviled. Beating him became a mission for players and fans. Chamberlain's diffident tival, Russell, was hailed, but mostly for blunting the indomitable Wilt The Stilt; when Russell led the dynastic Celtics into NBA arenas where Chamberlain wasn't a factor, he was uniformly booed. Bill Walton, a counterculturist, was hated until his feet made him a sympathetic figure. In college, Patrick Ewing was boood in every road game Georgetown played.

Kareem would have been booed everywhere anyway because of his awesome stature and because there was no natural rival manize nim hat his



les touchdown when he recovered his own fumble in the end zone. Williams had seven receptions for 180 yards and led the Seahawks in rushing with 59 yards on 14 carries. Bo Jackson led the Raiders with 67 yards on 14 carries. Rams 38, 49ers 16: In San Francisco, Jim Everett threw four touchdown passes, but the Los Angeles offense shared the spotlight by sacking 49ers quarterback Joe Montana eight times.

The 49ers, whose four-game winning streak ended emphatically. lost oothing but the game. San Francisco had elinched the NFC West title carlier in the day when New Orleans beat Atlanta 10-9.

The 49ers, Saints and Rams each finished 10-6, with the 49ers getting their third NFC West ritle in a row and fifth in six years based on a 3-1 record against the two foes.

Damone Johnson caught three of Everett's scoring passes as the Rams averaged that 48-0 whipping in Candlestick Park in the regularseason finale a year ago. Everett completed 19 of 3g passes for 201 yards and set a club record with a league-leading 31 touchdown passes for the season.

The Rams led 21-13 at halftime and controlled the ball - and the game --- in the second half by scoring touchdowns on marches of 66 and 65 yards and a 49-yard field goal by Mike Lansford.

Chargers 24, Chiefs 13: In San Diego, Gary Anderson gained a club-record 217 yards on 34 carries, and Jamie Holland returned a kickoff 94 yards as two troubled teams finished dismal seasons.

Anderson broke the club record for single-game yardage set by Keith Lincoln, who had 206 against the Patriots in the 1963 AFL championship game. The Chargers fin-ished 6-10. Kansas City, which lost a seasco-ending game for the first time in nine years, finished 4-11-1.

Packers 26, Cardinais 17: In Tempe, Arizona, Don Majkowski threw for 255 yards and two touchdowns and Green Bay, 4-12, avoided its worst record in 30 years. Phoenix, 7-9, lost its fifth straight. Majkowski put the Packers ahead 20-17 on a 10-yard touch-



survivors. But it is clear from iny, rescue left to do.

the headquarters of the US. mage but no injuries, the US" Reserve icgalpa. pert Hersant failed to appear e Communist print workers f Le Figaro, France-Soir m (Renes) reece, fighting off criticisnd ng the former Bank of Crat confidence in Parliament and l elections in June.

'DATE

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N.Y. Jets which has been closed snot rvice starting Thursday. es - No. 1 Vincennes-Neally. ns, and No. 11 Chatelet Main ike in support of a demand to

rvice in the United States of n Airbus spokesman said the we have several customers er, will get its first delivere ill get them in July. (Hi) it on weekdays to 110 kpt (# o reduce accidents during it Monday.

Tits Bottom ni Market

is postwar icons on Monday troduced the bikini swim suit troen removed from Frend e Solex: The Japanese owned ber they would produce no virtue of postwar austerity by suit, says it will close for good

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Chicroso 2 1 2 3-5 Chicroso 2 1 6-3 Doneyte (2), Muller (111. MocLeon 2 123). Concever (2), Wilson (31. Lormer 2 116). She's en seal: New Jersev (on Balfour) 9-6 11-34; Chicogo (on Souve) 11-11-5-37.

TRANSITION

FOOTBALL National Featball Leanus OENVER-Fired Jas Collier. del ordinator; Sion Jones, defensive (ine couch; Myrai Moore, linebocker cosch, Chorile Wes). secondary cooch and Rubin Carler, assistant

SPCONDER COOCH. LA, RAMS-Claimed Allie Gumon, Iul-bock, of weivers, Put Mark Jerue, linebock. er, on injured reserve.

Lowerst, to Seringfield, AHL for cons

silkiness belied its deadly sting, there has never been a more dependable offensive weapon than his Sky Hook.

He has aged gradually and resourcefully, but the photographs do not lie. He's an ancient, 41 years old; Danny Manning was three years old when Kareem was voted Rookie of the Year. So much about him has changed in the last 20 years, starting with his name, which was still Lew Alcin-dor when be left UCLA for the Milwaukee Bucks. His "Afro" hairstyle, so familiar in the 1970s, is gone, truly gone; we've watched Kareem grow bald. Now he shaves his head, and instead of the mattonchop sideburns he wore in Milwaukee or the full beard he had for a decade with the Los Angeles Lakers, he has a thin, oddly

delicate mustache. To protect a scratched eye, he donned goggles. His game is different. The Sky Hook's still unstoppable, but the pace of the game rarely slows enough to permit him to take it comfortably; he's shooting an anemie 40.5 percent and averaging 8.5 points per game — 17 below his career norm. He hasn't been a prodigious rebounder since 1981, and in recent years it

.

lifter Naim Suleymanogin of Turkey at a New York reception.

4.

said at a recent news conference in Washington. "It's really gratifying. I've had to be the villain everywhere I've played because of the success of the Lakers. This is nice." But Kareem knew he wasn't the villain merely because of the Lakers' success, and after an obligatory gore of the press, Kareem conceded that he shared the responsibility for the frosty way he was received over the years: "I think it had to do with the fact that people didn't understand what

I was about, and I wasn't all that eager to open myself to the public." All these changes have made a difference in the way we view Kareem. These, plus the terrible massacre of the Hanafi Muslims in the house Kareem owned in Washington years ago, plus the devastating fire in Kar-eem's Bel Air bome, plus the stripping of his financial assets by his former agent's business mismanagement - these all contribute to a process of loss that has shown

us that Kareem is a vulnerable man. Indeed, vulnerability is the only way a great center can be liked -- let alone loved. They all start off being hated because evcryone considers them invincible. It was

Islam made him - like Muhammad Ali an easier target in the politically charged is early 1970s. ("I was just taking advantage of my constitutional right to freedom of religion, nothing more than that. I'm cer-tainly patriotic," Kareem explained the other day, obviously still disturbed by the interpretation of something he did almost 20 years ago.) Racism may well play a part in this, but "sizeism" is crucial. Not even the most rabid Boston fans boo Magic Johnson. Everybody loved Julius Erving. Everybody loves Miehael Jordan.

Ooly recently, after changes upoo changes, has the public embraced Kareem, and even then at some arm's length, without the unbridled affection they held out to Dr. J. Guards and forwards, you see, are just like us, only taller. But centers, they're threatening; they don't excite us as much as they intimidate us, so we don't give them our hearts. The only way they can gain our

enduring and durable athlete in his sport's

trepidatioo, lowered the blinds long enough to let the sun shine in, it is with equal measures of relief and grantude that Kareem said, "I think people can under-stand me and what I'm about. They can see favor is by eating Kryptonite. Having established himself as the most

A Pocket Hercules Pulls His Weight

history, having come to grips with his age and size and having finally, if with great

I'm more or less a regular person."

for a weight lifter.

formance in Seoul.

Finally.

Abdul-Jabbar's patented "sky hook."

come when I would be bolding a press conference about us being the poorest team in the league," said the Cowboys' president and general manager, Tex Schramm.

proud of. I want it understood that we are not proud of our drafting of it.

today indicates the integrity we have in the NFL," Schramm said. "If you had given me the choice today between winning and having the No. 2 draft choice, I would have

"But once we lost and we had no control of the situation, I was pulling for Green Bay."

manimous that Aikman, who finished third in this year's Heisman Trophy balloting, would be the top pick in the draft.

general feeling in the NFL is that Troy Aikman is the best prospect that has come out of college since John Elway." Elway is the Denver Broncos quarterback.

The Cowboys' need for a quarterback has been evident throughout its dismal campaign and was emphasized Sunday with the performance of Steve Pelluer. He completed 10 of 26 passes for 119 yards Sunday against the Eagles and his three interceptions in the first half robbed the Cowboys of their early

will pick when the NFL holds its draft April 23-24: 1. Dallas; 2. Green Bay; 3. Detroit; 4. Kansas City; 5. Atlanta; 6. Tampa Bay; 7. Pittsburgh; 8. San Diego; 9. Miami; 10. Phoenix; 11. Chicago (from Los Angeles Raiders); 12. Chicago (from Washington); 13. Denver, 14. New York Jets.

For Turkey and the Sport of Lifting By Peter Alfano He has been on a victory tour in square, accompanied by the prime New York Times Service NEW YORK - There was a recent weeks, visiting West Germa- minister's press secretary, himself a ny, France and the United States as ecception in his honor at a Manhata good-will ambassador for his tan pub last week, red and white country and his sport. Dressed in a balloons hanging from the ceiling, suit and tie that cannot disguise his weight lifter's pbysique, with his guests and dignitaries eager to clasp his hand.

following the world championships in Melbourne. He was 18 then, born and raised

in Bulgaria but part of an op-pressed Turkish minority. For a year and a half, Naim Suleymanoglu (pronounced nah-EEM soo-lee-mahn-OH-loo) had plotted to defect, afraid to tell even his parents or friends.

On the pretense of going to the men's room, he casually walked out of a restaurant, stepped into the car of an acquaintance and was whisked away. After four days in hiding, he went to the Turkish consulate and was granted asylum. Now, he is a national hero in

Turkey, an Olympian who won his country's first gold medal in 20 years in Scoul. Competing in the featherweight division, he broke three world records, including a lift of 419 pounds (190 kilograms) in the clean-and-jerk, more than three

At 4 feet 11 inches (1.50 meters)

the world.

In Washington, he met Nancy sheepishly. Reagan and attended the premiere of the movie "Twins," where he posed with the co-stars, Arnold Schwarzenegger and Danny De-

> He met Mayor Edward 1. Koch at City Hall in New York. At the United Nations, be spoke to correspondents about human-rights in

join him in Turkey. He has made strong statements

"Steroids are used in other sports, too," be said. "I am comfortable that if Ben Johnson is caught, it doesn't mean all track athletes use steroids." In October, after his victory in

don't need them. I never did."

child, to join him in Ankara. entrance when he first arrived in Today, he is 21 and living a Istanbul after defecting. He was taken by helicopter to the main dream.

sandy-brown hair neatly trimmed, It was in a similar setting, two years ago that the weight lifter Naim Suleymanoglu made the big-gest decision of his life at a party Sulcymacoglu is making the rounds knowing that his cloak-anddagger days are over. There is no longer any reason to in a case of mistaken identity. hide

Vito, able to look DeVito squarely

against the use of steroids, which is considered rampant in the sport of

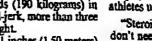
> Turkish Olympic team, because he had not met the mandatory requirement of holding citizenship m his new country for three years.

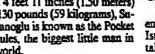
Scoul, the Bulgarians allowed Su-"Steroids are a shortcut, but you leymanoglu's parents, two broth-

ers, their wives and a brother's Suleymanoglu recalled his grand

in the eye. Bulgaria

weight lifting.





down pass to Larry Mason with 4:47 left in the first half. Majkowski threw a 2-yard touchdown pass to Clint Didier with 5:55 left in the third quarter.

Cowboys First in Draft

The Dallas Cowboys have won the right to the NFL's No. 1 draft pick next spring and they are almost certain to select Troy Aikman, the UCLA quarterback. United Press International report-

ed from Irving, Texas. Dallas' 23-7 loss to Philadelphia on Sunday left the Cowboys with a 3-13 record - worst in the league.

"I never thought the day would

"It is not something we are position. But as long as we are there, we had better make the best

The Green Bay Packers would have had the same record as the Cowboys, and the top draft pick, if they had lost Sunday to Phoenix. But Green Bay beat the Cardinals oo the road, 26-17.

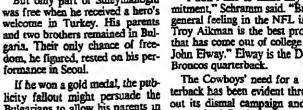
"I think the Green Bay effort stocky man who could be mistaken

Thousands of people were wait-ing to greet the Pocket Hercules, rather we had won.

but the first person to step out of the helicopter was the press secretary. The people began to cheer and shout, "Naim! Naim!" some even

NFL scours have been almost lifting the press secretary in the air Suleymanoglu could only watch

"I don't like to make any com-mitment," Schramm said. "But the But only part of Suleymanoglu



Bulgarians to allow his parents in The Bulgarians had already accepted \$1 million from the Turkish government, a payoff for not op-posing Suleymanoglu's joining the

.....

momentum

Here is how the first 14 teams

times his weight.

and 130 pounds (59 kilograms), Suleymanoglu is known as the Pocket Hercules, the biggest little man in

ter Fund/The New York Tases

HOCKEY MinnesoTA-Traded Scatt Blueslad. (orword, and Gard Dineen, defensemen, to Pitts-burgh for Steve Gataos, forward, and Ville Stran defenseman. NEW JERSEY-Recalled Chris TerrerL

Walter Cronkite, the former CBS News anchor, joined weight

ARKANSAS-Suspended Ron Huerv. for-word, (rom busketball team, indefinitely.

scallender, and George McPhee, torward, fram Ullaz, American Hackey League, As-signet Doug Brown, forward, to Utica, nLV, ISLANDERS-Assigned Patrick Flat-

ART BUCHWALD Christmas Engineering

WASHINGTON - Of all the simple design that a child could put together." has uttered over the years, the one that she is in love with is, "Why don't you read the instructions?" It doesn't matter if it concerns a piece of wooden furniture from K mart, or an expensive popcorn maker from South Korea, she just thinks I will have an easier time of it if I refer to the instruction booklet (written half in Korcan) before I proceed.

This makes no sense. Instructions are for idiots who don't have the magic touch.

They are written by neros to explain to dam-1 mics how to opcrate a piece of machinery which will probably never work anyway. The other day

a toy Steinway Buchwald piano. At least the picture on the box said it was a piano. But inside tell you that. That's where one's the carton it turned out to be a thousand pieces of wood, some wire and three screws.

Just as I finished unpacking it, my wife went into her usual routine, "Why don't you read the instructions?"

"Because," I said, "it would only be a sign of weakness. This is not a complex nuclear reactor. It is a very

China Excavating More Of Terra-Cotta Army

The Associated Press

have begun excavating the second of three underground vanits containing the terra-cotta army mustered by China's first emperor to protect his soul in the afterworld. More than 2,000 years ago, Em-peror Qin Shihuang baried thousands of life-size clay soldiers, horses and chariots near his tomb outside Xian in northwestern China. The first vault, containing 6,000 figures, was excavated in the 1970s and a museum was built at the site. The Xinhua News Agency said experts have begun uncovering the second vanit, believed to hold 1,000 warriors each about 1.8 meters (5.9 feet) tall. Xinhua said the second vault's troops are expected to go on view next Oct. 1.

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CADIZ FRANKFURT "But you're not a child," she pro-tested. "That piano has more parts

than all the toys in Taiwan." "Forgive me for sounding so piggish, but women do not understan the excitement that men experience when putting something together without the instructions. Remember the swing set I erected for the kids several years ago? Do you think the children would have gotten any pleasure out of it if I had

screenplay.

edish actor explains.

followed the instructions?" "You didn't construct that swing. After it crashed, you hired a contractor to put it together."

"I don't remember details that far back. There is a knack to assembling anything. You have to lay all the pieces out neatly in front of you, and then screw the little pieces on to the big pieces." "Is that what the instructions

sav? "No, but that's what logic dictates. When the project is completed, the trick is not to have any screws left over. Instructions don't

engineering education comes in." "I have no idea where you're

headed with this." "Like most married women your trouble is that you would rather trust a piece of paper written by a Tibetan student than your own

isband. "All I'm going by is years of experience. The attic is filled with unfinished children's masterpieces that you tried to assemble without

SUCCESS. "Every one of them was either BELIING - Archaeologists short a piece of plastic or included the wrong fasteners and bolts." "Why do you keep doing it?" "Haven't you ever heard of the

thrill of victory and the agony of defeat? Look at all the money we're saving. If I bought this piano as-sembled, it would cost \$99. I only paid \$59, because when it comes to toys I'm my own man. When I finish fitting the black keys be-tween the white keys, even you will not be able to tell the difference." "Why is it tilting over to one side?" "Because they included the

wrong supports for the legs. One is shorter than the other. But not to worry — I can deal with it." "How?" she asked. "Read my har

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Von Sydow in 'Pelle': **Not Another Neurotic**

By Steve Lohr New York Times Service According to Lasse's recollec-tions, their new home to be is an LONDON - Max von Sydow knew he wanted to be in Edenic isle, compared to rural "Pelle the Conqueror" by the time Sweden

he had read just 25 pages of the In this flush of optimism, Lasse feels compelled to pass on to Pelle a nugget of fatherly insight, which The script was a page-turner, he recalled, but more important was the character he was being

asked to play, that of an ordinary The movie has individual who, in the course of the story, displays the full range an epic quality, of human emotion - the kind of role, he says, that comes his way showing the too rarely in Hollywood. "Most of the parts I get are hardship and fanatics or strange and neurotic characters," said von Sydow, injustice of the semi-feudal society whose Hollywood credits include Jesus in George Stevens's film "The Greatest Story Ever Told" of the time.

and the title role in William Friedkin's "Exorcist." is more wishing than wisdom, "So when I read the script for running contrary to Lasse's life experience. "You're still young, Pelle," he says. "Yon can conquer the workd." The vignette explains the side of the first start of the 'Pelle,' I felt this was something I was looking for," the 59-year-old "Pelle the Conqueror." in a the title of the film, a story of a sense, was looking for von Sydow as well. The Danish director Bille father and his son. The time the start of the 1900s - and the August viewed the part of the Swedish laborer Lasse Karlsson, place - a Danish farm - arc

painstakingly re-created. Besides the father-and-son played by von Sydow, as "the pivotal role in the film." theme, there are stories of love And, he said, "I had Max von and lust, betrayal and retribution Sydow in mind for the part from involving other characters, giving the two-and-a-half-hour movie an the moment I began writing the script." The combination has produced epic quality and showing the hardship and injustice of the an unusual film and a memorable semi-feudal society of the time. performance from von Sydow, The movie is based on a book

both of which have attracted widespread critical acclaim. The Danish film won the Golden Palm for best film at this year's that was a clarion call for Scandinavian socialism. First published in 1906, the four-volume novel "Pelle the Conqueror" was in-tended by its anthor, Martin An-Cannes Festival. And at the first annual European Film Awards in dersen Nexo, to be a hible of the Berlin last month, von Sydow Danish working class. August and the producer Per Holst, who obwon the best-actor prize for his performance in "Pelle the Contained the film rights to the novel in 1983, decided that the novel queror," receiving a Felix, a statuette intended to be the European was not manageable as a single movie. Instead, they chose to fo-cus on the first volume. And in equivalent of Hollywood's Oscar. In it, von Sydow plays the im-poverished and aging widower Lasse, who emigrates from souththat volume, Nexo was still just telling a story. It was his feel for em Sweden to Denmark at the historical narrative and his scleeturn of the century with his young tion of everyday people as characson, Pelle, his few worldly possesters, that explain why Nexo has sions, his misery and his hopes for occasionally been compared to a better life. On the ship to the Charles Dickens.

Danish island of Bornholm, Von Sydow was raised in Lund when h

was young in better times, he fills in southern Sweden, the same Pelle with his romantic memories. part of the country his character, part of the country his character, Lasse, emigrates from. In his dressing room in London's Old Vic Theater, where he was playing Prospero in Jonathan Miller's staging of "The Tempest" last month, von Sydow recalled grow-

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ing up in the 1930s and seeing the way people lived in the country-side, which had changed little from the period in the film. "So I felt as though I knew Lasse Karisson," von Sydow said.

The actor was given consider-able leeway by the director in shaping the role of Lasse. Though August, a Dane, speaks Swedish, he left much of Lasse's dialogue, spoken in a Swedish rural dialect, to von Sydow. The inflection and the words were up to me," he said Rural laborers like Lasse led a

life that was barely better than slavery, working on yearly con-tracts, which paid them so little that only the most frugal could save enough to move on to something better. They were victims of social injustice - poorly housed, poorty fed and powerless.

That is why they were treated two share a handful of "real so badly," von Sydow said. "That Swedish strawberries" that Lasse had planted months before, and is why the manager on Stone Farm can treat Lasse and the oth-ers so badly and get away with it." he hands Pelle a little, tissuewrapped parcel containing a pocket knife. "It's just a poor Shortly after Lasse and Pelle arrive on Stone Farm, Pelle is man's gift," Lasse says. Not to Pelle, who hogs his father with whipped by the farm manager's gratitude and affection. traince, and Lasse vows to avenge For his part, von Sydow was a bit the indignity. Later, Lasse starts wary at the outset of his co-star, Pelle Hvenegaard, a 13-year-old to confront the trainee but backs down, realizing that to do so could threaten his meager liveli-Copenhagen schoolboy selected

after a yearlong search auditioning hood. Watching this, Pelle has his faith in his father badly shaken and bursts into tears. "Lasse is a 4,000 hopefuls. (In a striking coincidence, Hvenegaard had been named after the character in the novel, which his mother was readweak man and, socially, he is on ing during her pregnancy.) "Pelle" spans a year at Stone Farm, but the film was shot in the absolutely lowest level," von Sydow said. "But he sometimes gets carried away and tries to act about seven months on a farm a igger than he is, like in the scene couple hours' drive from Copenwith the trainee.

"At the same time," be continhagen. For much of the time, the company of three dozen people ued, "Lasse is totally loyal, and he lived in several small farm huts. truly loves his son. So what you The forceful scenes of the harsh. get is this wonderful pattern of snowy desolation on the Danish many emotions between the facoast in the film were enhanced ther and the boy."

One of von Sydow's favorite considerably by the winter of scenes takes place on the spring 1986-87. "We were really lucky morning of Pelle's birthday. The



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Von Sydow: "I felt this was something I was looking for."

ter that year in Denmark," von Sydow recalled. At the end of the movie, Pelle is

given an opportunity to climb up a rung in the Stone Farm social hierarchy, when he is offered a job as traince. Lasse is overjoyed at this shred of good fortune.

"The father feels that through his son's success he will finally get some power," von Sydow says. "In his limited circumstances, it is as much as he can hope for."

But his brief hopes are dashed when Pelle, sensing that there must be a brighter, more adven-turous world beyond the gates of Stone Farm, decides to shun the trainee's job and leave the farm to face an unknown future. Pelle packs to leave, with Lasse helping going with him, sobbing with emotion, partly because he will miss his son but also for himself. knowing that by not going along he is admitting the inevitable: Stone Farm is the end of the line for Lasse.

"I just love the ending," von Sydow says.

the flutist James Galway, the c ductor André Previn and oth who donated their performan Prince Charles and his wife, Dia attended Saturday's sell-out o cert at the Barbican Hall. Sen messages that they would dor earnings from their performant elsewhere were Sir Yehadi Me hin and Vanessa Redgrave. . . New York, the Reverend Je Jackson and Alexander Belone the Soviet Union's ambassad the United Nations, are plann telethon in two months. Jac said he has commitments from entertainers Bill Cosby, Ro Flack and Cher. And young cians from European countri perform next Thursday in a b concert in Moscow. People magazine's list most unforgettable personali 1988 include Presideot George Bush, the late Christ assis's daughter, Athena, an

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nian carthquake victims af

important for me to take part,"

animated sexpot, Jessica Rais, from the movie "Who France Roger Rabbit." Some of the other on the list: the Phantom of the Opera, the hacker who started the computer virus, the heavyweight champion Mike Tyson, the Reverend L. Jesse Jackson, Prime Minister Benazir Blantto of Pakistan, the artist David Hockney and Shi Peipu, the female impersonator who inspired "M. Butterfly."

President-elect George Bush and the Democratic vice presidential hopeful, Lloyd Bentsen, won the votes of tailors and designers as the best dressed men of 1988, the Fashion Foundation of America said in its 47th annual list. Others were: Prince Andrew, the Duke of York: Benny Hill, a British comedian: Tom Bradley, the mayor of Los Angeles; Raoul Lionel Felder, the divorce attorney; Mortimer Levit founder of the Custom Shop clothing chain; D. Wayne Lacas, a horse trainer; Many Povich, the U.S. television newscaster; and Philip Johnson, the architect.

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